



ANNUAL MEMBERSHIP MEETING

APRIL 15-17, 2024

OMNI HOUSTON HOTEL
4 RIVERWAY DR, HOUSTON, TX 77056

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MEETING VENUE

Omni Houston Hotel
4 Riverway Dr
Houston, TX 77056
Tel: 713.871.8181



AGENDA

MONDAY, APRIL 15

| TIME | ACTIVITY | LOCATION |
|-----------------------|--|-----------------------------|
| 10:30 a.m.-12:30 p.m. | SAMA Advisory Group | Museum Park, 2nd Floor |
| 1:00-2:30 p.m. | Finance Committee (<i>Committee Members Only</i>) | Saturn |
| 3:00-5:00 p.m. | Trade Policy Committee (<i>Committee Members Only</i>) | Constellation Ballroom East |
| 5:30-7:00 p.m. | CEO's Welcome Reception | Poolsides Terrace |

TUESDAY, APRIL 16

| TIME | ACTIVITY | LOCATION |
|-----------------|---|------------------------|
| 7:00-8:00 a.m. | Buffet Breakfast | The Landing |
| 8:00-8:10 a.m. | Chairman's Welcome and Opening Business | Constellation Ballroom |
| | ▪ Alex Peterson, chair, U.S. Dairy Export Council (USDEC) | |
| 8:10-8:50 a.m. | President's Opening Remarks | |
| | ▪ Krysta Harden, president and CEO, USDEC | |
| 8:50-9:00 a.m. | 2023 Audit Report | |
| 9:00-10:00 a.m. | Unlocking Opportunities in a Global Economy | |
| | ▪ Todd Buchholz, former White House senior economic advisor, Tiger hedge fund managing director and best-selling author | |
| | ▪ Krysta Harden, USDEC (<i>moderator</i>) | |
| | In a rapidly globalizing world, the dynamics of international trade are increasingly influenced by geopolitical shifts, the rise of emerging economies and relationships with existing markets. These factors play a crucial role in shaping the landscape for the export of U.S. dairy products. Navigating the complexity of geopolitics, including trade policies and international relations, remains essential for securing and expanding market presence in these new frontiers. | |
| | In this address, Todd Buchholz will connect the dots between Wall Street, Main Street and the financial capitals of the world. With a focus on geopolitics, he will take USDEC members on a tour of the emerging markets, discuss how world leaders—from Washington to Beijing—make decisions, and map the intricacies of globalization. Finally, he will highlight how “scissor economies” can create new opportunities for U.S. businesses. The session will conclude with a conversation and Q&A session moderated by USDEC president and CEO, Krysta Harden. Buchholz is a renowned economist, George W. Bush White House Advisor, bestselling author and global business consultant. | |

TUESDAY, APRIL 16 (CONTINUED)

| TIME | ACTIVITY | LOCATION |
|-----------------------|--|---------------------|
| 10:00-10:30 a.m. | Break | Constellation Foyer |
| 10:30-11:30 a.m. | <p>A View from Latin America: A Political and Market Perspective</p> <ul style="list-style-type: none"> ▪ Edgar Vasquez, former Peru Minister of Trade ▪ Luz Maria de la Mora, former Mexico Vice Minister ▪ Krysta Harden, USDEC (<i>moderator</i>) <p>With softening markets in Asia, the U.S. dairy industry is increasingly looking to the stalwart markets of Mexico and the growing markets of Central and South America to focus efforts and build connections. To foster those connections, the industry needs to carefully consider international trade, the economy, and current political trade relationships in the region to grow dairy trade with the United States' neighbors.</p> <p>In this panel discussion moderated by USDEC's president and CEO, Krysta Harden, we will hear from two seasoned political leaders who understand the intricacies of the region, both in terms of the political climate and the marketplace. The former Peru Minister of Trade Edgar Vasquez and the former Mexico Vice Minister Luz Maria de la Mora will challenge USDEC members to think about the role that Latin America can play in their wider business strategies and offer insight into how U.S. dairy can play a more prominent role in their countries through political work and marketplace development.</p> | |
| 11:30 a.m.-12:00 p.m. | <p>Exploring the Emerging Opportunities and Challenges in South and Central America</p> <ul style="list-style-type: none"> ▪ Monica Ganley, senior director, global trade analysis, USDEC ▪ Rodrigo Fernandez, director, USDEC Mexico ▪ William Loux, senior vice president, global economic affairs, USDEC (<i>moderator</i>) <p>In the midst of a challenging global environment, Latin America has been a notable bright spot for U.S. dairy exporters. Mexico set multiple records in 2023 with the most confident consumers in the world. Similarly, the U.S. has made significant inroads into Central America and the Caribbean—one of the few regions in the world where tourism is higher than before COVID-19. At the same time, U.S. protein sales to Brazil have taken off as health and wellness have been mainstreamed. What's driving the expansion across the region, and how sustainable is this growth?</p> <p>Two of USDEC's Latin America experts, Rodrigo Fernandez and Monica Ganley, will give their perspectives on whether to expect acceleration, stabilization or regression in the years ahead in this panel moderated by USDEC's economist, Will Loux.</p> | |
| 12:00-1:00 p.m. | Lunch | The Landing |
| 1:00-2:00 p.m. | <p>Global Market Outlook</p> <ul style="list-style-type: none"> ▪ William Loux, senior vice president, global economic affairs, USDEC ▪ Stephen Cain, senior director, economic research and analysis, USDEC ▪ Monica Ganley, senior director, global trade analysis, USDEC <p>What's in store for 2024? Can global demand bounce back after two down years? Is China primed for a rebound? How long can Mexico keep booming? To answer these questions and more, the Econ team is bringing back its over/under game at the 2024 USDEC Annual Membership Meeting. Join William Loux, senior vice president of economic affairs, Stephen Cain, director of economic research and analysis and USDEC's newest staff member, Monica Ganley, senior director of global trade analysis as they forecast what's ahead for global dairy markets and where U.S. exporters should look for growth.</p> | |

TUESDAY, APRIL 16 (CONTINUED)

| TIME | ACTIVITY | LOCATION |
|----------------|--|---------------------------|
| 2:00-3:00 p.m. | <p>The Transformative Power of Ports on Global Dairy Trade</p> <ul style="list-style-type: none"> • Ricardo Arias, trade development manager, Port of Houston • Tony Rice, director, trade policy, USDEC (<i>moderator</i>) <p>The Port of Houston is made up of more than 200 public and private terminals, making it the largest port in the United States for waterborne tonnage. It has an outstanding economic impact of roughly \$802 billion and is directly and indirectly responsible for more than three million jobs nationally. It is hard to argue that the port is anything but important in the global trade discussion.</p> <p>During this session, Ricardo Arias, trade development manager for the Port of Houston, will guide USDEC members through the nuances of the terminal and share key insights into the export volume and destination of U.S. dairy products. Arias has a wealth of knowledge of U.S. interests in Latin America and the port's capabilities for handling perishables, including U.S. dairy products.</p> | |
| 3:00-3:30 p.m. | Break | Constellation Foyer |
| 3:30-4:30 p.m. | <p>The LATAM Cheese Market: A Buyer's Perspective</p> <ul style="list-style-type: none"> • Rene Sanchez, Supply Chain Director—Suministros y Alimentos • Alvaro Monge, General Manager—High Quality Foods SRL • Aura Hernandez, Purchasing Manager—Centurion Foods • Angélique Hollister, senior vice president, global cheese marketing, USDEC (<i>co-moderator</i>) • Rodrigo Fernandez, USDEC Mexico (<i>co-moderator</i>) <p>With favorable logistics and tariffs phasing out over the next couple of years, certain markets in Central and South America offer many opportunities for U.S. cheese suppliers. During this session, members will hear from three buyers from Colombia, Guatemala and Costa Rica about their local market trends, their experience sourcing cheese around the world, and how the U.S. can thrive further in these key markets to the south.</p> | |
| 4:30-5:30 p.m. | <p>Silk Road to Milk Road: Dairy Trade Dynamics with China</p> <ul style="list-style-type: none"> • Madam Yu Lu, vice president, The China Chamber of Commerce of Import & Export of Foodstuffs, Native Produce & Animal By-Products (CFNA) • Jaime Castaneda, executive vice president of policy development, USDEC (<i>co-moderator</i>) • Shawna Morris, executive vice president, trade policy and global affairs, USDEC (<i>co-moderator</i>) <p>With sights set on U.S. dairy exports to China, one question looms: What is the future of dairy trade with China in a challenging geopolitical environment? It's hard to say, but a good place to start is building relationships with industry organizations that promote the cooperation between agriculture industries of China and other countries. The China Chamber of Commerce of Import & Export of Foodstuffs, Native Produce & Animal By-Products (CFNA) is one such organization. CFNA strives to bridge the gap between producers and consumers around the globe.</p> <p>In this session, CFNA Vice President Yu Lu will answer prerecorded questions about the state of dairy trade with China and how CFNA works to promote global trade and cooperation as well as export-oriented agriculture.</p> | |
| 5:30 p.m. | Closing Remarks | |
| 6:30 p.m. | Chairman's Reception *Buses will load at 6:00 p.m. | NASA Johnson Space Center |

WEDNESDAY, APRIL 17

| TIME | ACTIVITY | LOCATION |
|----------------------|--|---------------------------------------|
| 7:00-8:00 a.m. | Cheese Marketing Advisory Panel and Ingredients Advisory Group Breakfast | <i>The Landing</i> |
| 7:00-8:00 a.m. | Market Access Advisory Group Breakfast | Greenway, 2nd Floor |
| 8:00 a.m.-12:00 p.m. | Cheese Marketing Advisory Panel | Constellation West |
| 8:00 a.m.-3:30 p.m. | Ingredients Advisory Group (<i>Committee Members Only</i>) Please reach out to Suzanna Stohr at ssstohr@usdec.org if you would like to attend. | Constellation East |
| 8:00 a.m.-3:30 p.m. | Market Access Advisory Group (<i>Committee Members Only</i>) | Greenway, 2nd Floor |
| 10:00 a.m.-6:00 p.m. | Member 1-on-1 Meetings with LATAM Buyers | Museum Park and River Oaks, 2nd Floor |
| 12:00-1:00 p.m. | Cheese Marketing Advisory Panel and Ingredients Advisory Group Lunch | <i>The Landing</i> |
| 12:00-1:00 p.m. | Market Access Advisory Group Lunch | Greenway, 2nd Floor |

SPEAKER BIOS



Ricardo J. Arias | Trade Development Manager

Ricardo Arias has been a member of Port Houston's Commercial Division since April 2003, advancing to his present position of trade development manager in 2005.

Currently, Arias is responsible for business development involving U.S. Midwest interests, Latin America and promotion of Port Houston's capabilities for handling steel products, project cargo, perishables and coffee. He promotes and generates international and national trade that benefits the local economy by educating the public and maritime industry interests about the high quality of various subjects offered by Port Houston.

Arias is a 1995 graduate of Houston Baptist University, where he earned undergraduate degrees in business administration and marketing. Upon graduation, he began a career in international transportation and logistics.

Mr. Arias has worked in business development and operations management for trucking, third party logistics, freight forwarding and steamship companies with an emphasis in business development in Latin America.

Luz María de la Mora | Former Mexico Vice Minister

With over 30 years in foreign trade, Vice Minister de la Mora advanced from the position of deputy director to the undersecretary of foreign trade of Mexico from 2018 to 2022, significantly contributing to strengthening Mexico's foreign trade and investment. She had the responsibility of implementing the United States-Mexico-Canada Agreement and negotiating Mexico's agreements with the UK, the EU, Ecuador and the Singapore-Pacific Alliance agreement. Vice Minister de la Mora also led Mexico's 2022 Trade Policy Review in the World Trade Organization to identify progress and future challenges for Mexican trade policy.

Currently in private sector practice, Vice Minister de la Mora has been able to develop projects for small and large companies to help them navigate the international trade rulebook, and most recently to take advantage of nearshoring opportunities, enabling companies to take advantage of opportunities in the global market.

The vice minister has also led academic projects on nearshoring opportunities in North America. She currently leads the Nearshoring Latin American Center at the Atlantic Council and has co-chaired the nearshoring project at the Center for U.S.-Mexican Studies at the University of California, San Diego.





Todd Buchholz | Economist, Former White House Advisor

Todd Buchholz shines as a dynamic force in the world of economics, known for his engaging wit and profound insights. A former senior advisor at the White House and managing director at the illustrious Tiger hedge fund, Buchholz is not just an economist but a best-selling author, revered speaker and innovative thinker. Buchholz's expertise in demystifying economic complexities has made him a sought-after speaker and teacher, with his works being important in academia and among policymakers. His career spans various high-profile roles, including a directorship at the G7 Group and teaching positions at Harvard, where he was awarded for his exceptional teaching.

Buchholz's expertise is sought after worldwide, proven by his frequent appearances on major news networks and his role as a keynote speaker for leading corporations. With advanced degrees from Cambridge and Harvard and a patent for the educational Math Arrow, Buchholz's contributions to economics and beyond are both broad and deep. His books, acclaimed for their insight into economics within a global context, are widely taught and have received high praise.

Edgar Vasquez | Former Peru Minister of Trade

Edgar Vasquez, distinguished former Peru minister of trade and tourism and accomplished economist, holds extensive academic credentials in economics from Ricardo Palma University and the Pontifical Catholic University of Peru. With deep expertise in international trade, he presently directs the Global Business and Economics Research Center at the Exporters Association of Peru (CIEN-ADEX) and oversees the School of Global Business Administration at Ricardo Palma University.

Vasquez's career is marked by his role as chair of the Foreign Trade Commission of the International Chamber of Commerce (ICC Peru) and his impactful tenure as minister of state in foreign trade and tourism. During his ministry, he played a key role in executing strategic trade agreements and expanding Peru's global trade and tourism footprint. Vasquez, known for his negotiation skills and specialism within the international trade arena, has significantly represented Peru in various global forums. His background in both the public and private sectors and prolific academic career have cemented his status as a notable figure in shaping Peru's economic narrative.



Yu Lu | Vice President, China Chamber of Commerce of Import and Export of Foodstuffs, Native Produce and Animal By-Products (CFNA)

Yu Lu is a senior expert in the field of import and export of food and agricultural products. She has long been committed to upholding fair international trade and coordinating and promoting agricultural trade between China and the wider world. She has established extensive contacts with industry insiders in her field from both home and abroad and now serves as the Executive Member of the International Poultry Council (IPC).

MEMBERSHIP

(AS OF APRIL 2024)

FOUNDING MEMBER

Dairy Management Inc.

ALLIED MEMBERS (41)

Companies that provide supplies and services to the U.S. dairy industry

Abbott Nutrition
American Dairy Association Mideast
American Dairy Association Indiana
American Dairy Association Northeast
Agriculture & Livestock Industries Corp.
American Dairy Products Institute
American Farm Bureau Federation
California Milk Advisory Board
Center for Dairy Excellence
Ceres Dairy Risk Management LLC
CoBank
DairyMax
Dairy Farmers of Washington
Dairy Farmers of Wisconsin
Dairy Management West
Dairy West
Florida Dairy Farmers
Fort Forwarding, Inc.
HighGround Dairy
Indiana State Department of Agriculture
Integrated Global Logistics LLC
Iowa Farm Bureau Federation
LX Pantos
Maine Dairy and Nutrition Council/Maine Dairy Promotion Board
Mead Johnson Nutrition Company
Midwest Dairy
National Milk Producers Federation
New England Dairy Promotion Board
Nutrasumma Inc.
Oregon Dairy and Nutrition Council
Phibro Animal Health

Professional Dairy Producers of WI

StoneX Group Inc.

The Dairy Alliance

Texas Department of Agriculture

United Dairy Industry Association Export Committee

United Dairy Industry of Michigan

Wisconsin Cheese Makers Association

Wisconsin Dept. of Agriculture, Trade & Consumer Protection

Wisconsin Farm Bureau

YUM!

PROCESSOR MEMBERS (58)

Companies that process dairy products.

Agri-Dairy Products, Inc.

Agri-Mark, Inc.

AGROPUR, Inc.

American Cheese Company

Arizona Milk Producers Inc.

Associated Milk Producers Inc.

BelGioioso Cheese, Inc.

Bluegrass Ingredients, Inc.

Bongards' Creameries

ByHeart

California Dairies, Inc.

Cayuga Milk Ingredients

Commercial Creamery Company

CP Kelco

Dairy Farmers of America, Inc.

Dairychem Laboratories, Inc.

Darigold, Inc.

Diversified Ingredients Corporation

Erie Foods International, Inc.

First District Association

Glanbia Nutritionals USA

Grande Cheese Company

Grassland Dairy Products, Inc.

High Desert Milk

Hilmar Cheese Company, Inc. and Ingredients

HP Hood, LLC

Idaho Milk Products, Inc.

Immuno-Dynamics, Inc.

International Ingredient Corporation

Lactalis Ingredients (US)

Land O'Lakes, Inc.

Lepriño Foods Company

Maryland & Virginia Milk Producers Cooperative, Inc.

Masters Gallery Foods

MCT Dairies, Inc.

Michigan Milk Producers Association

Milk Specialties Global

Mullins Whey

Organic Valley

Panhandle Products, LLC

Prairie Farms Dairy, Inc.

Proliant Dairy Ingredients

Pure Dairy Inc.

Rosewood Dairy Inc./Renard's Cheese

Saputo Cheese USA Inc.

Sargento Foods, Inc.

Sartori Company

Savencia Cheese USA LLC

Schreiber Foods, Inc.

Schuman Cheese

Scott Brothers Dairy, Inc.

Select Milk Producers, Inc.

Suntado LLC

TechMix, Inc.

Tillamook County Creamery Assn.

United Dairymen of Arizona

Upstate Niagara Cooperative, Inc.

Valley Milk, LLC

Valley Queen Cheese Factory, Inc.

TRADING MEMBERS (19)

Companies that trade dairy products.

ALAMFOODS Inc.

BTG Ingredients

Burt Lewis Ingredients, LLC

Dairy Trade USA

Fayrefield Foods LLC

Hoogwelt U.S., Inc.

Interfood, Inc.

Interra International, LLC

James Farrell & Co.

Johnsonville, LLC

Mitsui & Co. (U.S.A.), Inc.

NG Foods Global LLC

Numidia

Olam Americas, Inc.

Pivotal Ingredients

T.C. Jacoby & Company, Inc.

Talmera USA Inc.

Tedford/Tellico Inc.

Tropical Foods LLC

MEETING ATTENDEES

| ORGANIZATION | FIRST | LAST | TITLE |
|--|-----------|--------------|--|
| Agriculture Livestock Industries Corporation | Mizuki | Itoh | Researcher |
| Agriculture Livestock Industries Corporation | Takashi | Nakano | Director |
| Agropur, Inc. | David | Curta | Vice President of Sales |
| Agropur, Inc. | Holly | Jones | Director of Global Sustainability |
| American Farm Bureau Federation | Danny | Munch | Economist |
| Associated Milk Producers Inc. | Marshall | Reece | Senior Vice President, Sales and Marketing |
| BTG Ingredients | Luiz | Mizutani | Commercial Director |
| California Dairies, Inc. | Brad | Anderson | President and CEO |
| California Dairies, Inc. | Rod | Taganas | Brand Quality and Technical Manager |
| California Dairies, Inc. | Simon | Vander Woude | Chairman of the Board |
| California Milk Advisory Board | Bob | Carroll | Vice President, Business Development |
| Ceres Dairy Risk Management LLC | Sara | Dorland | Managing Partner |
| CoBank | Amanda | Durow | Vice President |
| CoBank | Corey | Geiger | Lead Economist, Dairy |
| Continental Dairy Facilities | Cheslie | Stehouwer | Director of Sales and Marketing |
| Dairy Farmers of America, Inc. | Martin | Bates | President, Global Relations and Marketing |
| Dairy Farmers of America, Inc. | Sadie | Carpenter | Director, Insights and Optimization |
| Dairy Farmers of America, Inc. | Margarita | Coulter | Manager, International Scientific and Regulatory Affairs |
| Dairy Farmers of America, Inc. | Anne | Divjak | Vice President, Government and Industry Relations |
| Dairy Farmers of America, Inc. | Michael | Lichte | Chief Insights and Optimization Officer |
| Dairy Farmers of America, Inc. | Laura | Shafer | Senior International Trade Compliance Specialist |
| Dairy Farmers of America, Inc. | Kurtis | Walter | Director, International Trade Compliance |
| Dairy Farmers of Wisconsin | Lisa | Ramatowski | Senior Director |
| Dairy Farmers of Wisconsin | Chad | Vincent | Chief Executive Officer |

USDEC ANNUAL MEMBERSHIP MEETING • MEETING ATTENDEES

| ORGANIZATION | FIRST | LAST | TITLE |
|-----------------------|----------|-----------|--|
| Dairy Management Inc | Nancy | Gannon | Vice President, Global Partnerships |
| Dairy Management Inc | Rebecca | MacKay | Senior Vice President, Global Innovation Partnerships |
| Dairy Management Inc | Emil | Nashed | Executive Vice President, Research and Development |
| Dairy Management Inc. | Steven | Hanson | Vice President, Producer Relations |
| Dairy Management Inc. | Barb | O'Brien | Chief Executive Officer |
| Dairy Management Inc. | Carol | Singerman | Vice President, Office of the President and Chief of Staff |
| Dairy Management Inc. | Quinton | Baily | Chief Financial Officer |
| Dairy MAX | Mike | Konkle | Chief Executive Officer |
| Dairy MAX | Jennie | McDowell | Chief Strategy Officer |
| Dairy MAX | Marty | McKinzie | Chief Growth Officer |
| Dairy MAX | Josh | Srader | Manager, Business Development |
| Dairy West | Karianne | Fallow | Chief Executive Officer |
| Dairy West | Paxton | Robinson | Representative |
| Dairy West | Marissa | Watson | Vice President, Sustainability |
| DairyAmerica | Derik | Robinson | Vice President, Sales-Americas |
| DairyAmerica | Patti | Smith | Chief Executive Officer |
| DairyAmerica | Andrew | Sullivan | Vice President, International Sales |
| Darigold, Inc. | Sylvia | Maia | Sales Director of USA and LATAM |
| Darigold, Inc. | Katie | Quinn | Director, Sales Operations and Quality |
| DMI Board Member | John | Brubaker | Board Member |
| DMI Board Member | Mary | Kraft | Vice-Chair |
| DMI Board Member | Corby | Werth | Board Member |
| Glanbia Nutritionals | Jacob | Damian | Global Logistics Specialist |
| Glanbia Nutritionals | James | Dejong | Senior Director of Dairy Econ, Risk and Sales Planning |
| Glanbia Nutritionals | Barney | McKim | Global Logistics Manager |
| Glanbia Nutritionals | Sarah | Myers | Global Logistics Specialist |
| Glanbia Nutritionals | Billie | Shaffer | Vice President, Product Strategic Management |
| Grande Cheese Company | Jason | Burley | Senior Director |
| Grande Cheese Company | Nicole | Mueller | Senior International Marketing and Sales Manager |
| Grande Cheese Company | Amy | Popp | Vice President, International Foodservice |
| Grande Cheese Company | Jillian | Schmitt | Global Trade Export Analyst |

USDEC ANNUAL MEMBERSHIP MEETING • MEETING ATTENDEES

| ORGANIZATION | FIRST | LAST | TITLE |
|--|-----------|---------------|--|
| Grande Cheese Company | Steve | Spaeth | International Sales Manager |
| Grande Cheese Company | Kevin | Williams | Senior Manager, National Accounts |
| High Desert Milk | Karla | Robinson | Controller |
| Hilmar Cheese Company, Inc. | Jim | Ahlem | Co-owner |
| Hilmar Cheese Company, Inc. | Carol | Ahlem | Co-owner |
| Hoogwegt U.S., Inc. | Nigel | van den Bosch | Vice President, Commercial Dairy Essentials USA |
| Hoogwegt U.S., Inc. | Gustavo | Wust | Commercial Export Manager—Latin America |
| Idaho Milk Products | Kevin | Quinn | Vice President of Sales and Marketing |
| Integrated Global Logistics LLC | Anthony | Graffia | President |
| International Ingredient Corporation | Richard | Bradfield | General Manager |
| Interra International LLC | Seth | Hancock | Purchasing Manager for North America |
| Interra International, LLC | Florencia | Tedesco | Senior Sales Manager Latin America |
| Iowa Farm Bureau Federation | Tim | Kaldenberg | Farmer |
| Land O'Lakes, Inc. | Mindy | Berrey | Senior Director of Sales, Global Dairy Ingredients |
| Land O'Lakes, Inc. | Cheryl | Isberner | Director of Sustainability—Dairy Foods |
| Land O'Lakes, Inc. | Stephanie | Parzino | Regulatory Affairs Manager |
| Land O'Lakes, Inc. | Leah | Suellentrop | Director, International Specialty Powders |
| Leprino Foods Company | MaryEllen | Jackson | Regulatory Affairs Manager |
| Leprino Foods Company | Adela | Ramos | Director of Regulatory Affairs |
| Leprino Foods Company | Adam | Wylie | Director, Global Responsibility |
| LX Pantos | Eric | Kwon | Chief Executive Officer |
| LX Pantos | Bryan | Song | Sales Director |
| Maryland and Virginia Milk Producers Cooperative Association | Mike | Curtis | Director, Ingredient Sales |
| Masters Gallery Foods, Inc. | Colleen | Francis | International Sales Director |
| Masters Gallery Foods, Inc. | Vance | Watson | Vice President of Industrial Sales |
| MCT Dairies, Inc. | Greg | Rodriguez | Global Account Executive |
| Michigan Milk Producers Association | Molly | Costaris | Director of Commodity Sales |
| Michigan Milk Producers Association | Joe | Diglio | Chief Executive Officer |
| Midwest Dairy | Corey | Scott | Chief Executive Officer |
| Milk Specialties Global | Jing | Hagert | Vice President of Human Nutrition |

USDEC ANNUAL MEMBERSHIP MEETING • MEETING ATTENDEES

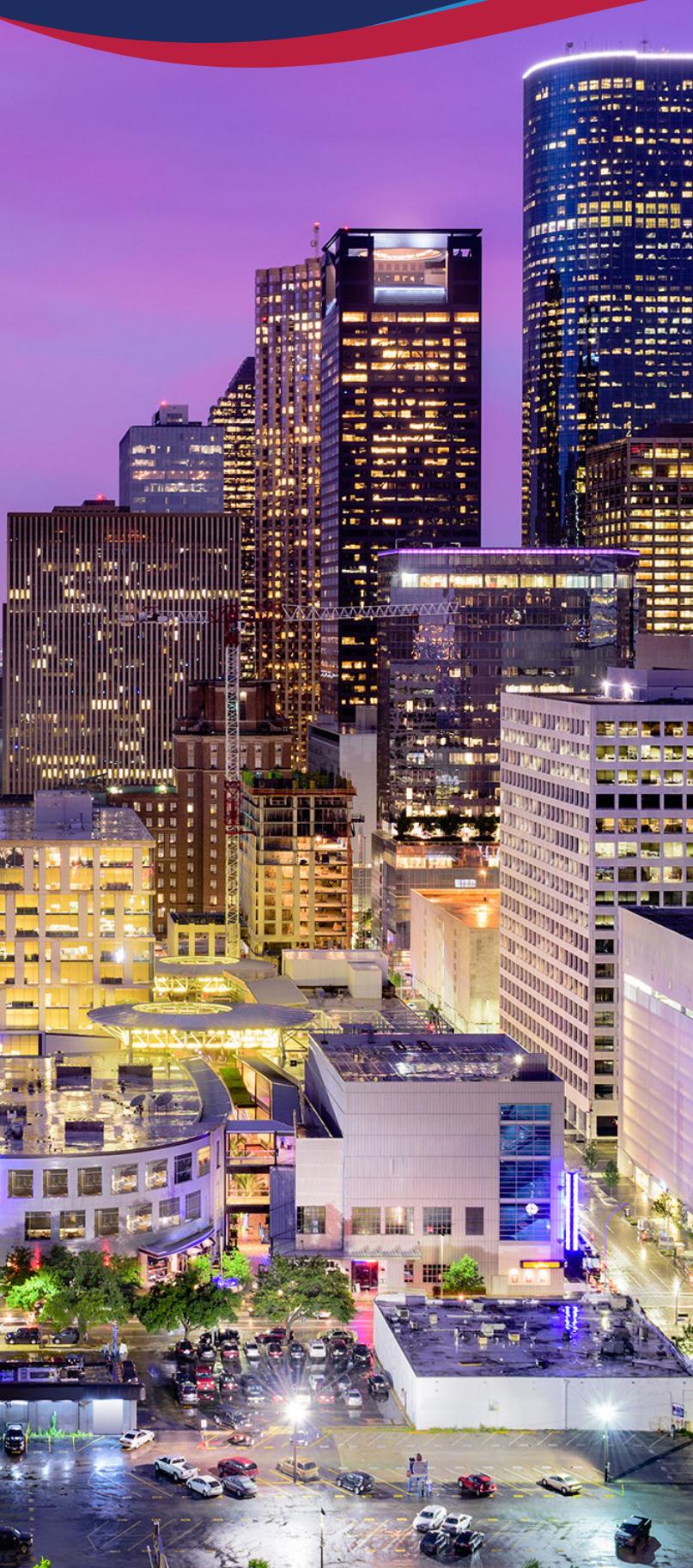
| ORGANIZATION | FIRST | LAST | TITLE |
|---------------------------------------|----------|---------------|--|
| NG Foods Global LLC | Clifford | Ng | President |
| Orange Cheese Company | Cynthia | Liu | Managing Director |
| Orange Cheese Company | Nick | Tavernise | Global Sales and Logistics Lead |
| Oregon Dairy and Nutrition Council | Julie | Rentsch | Business Development Director |
| Phibro Animal Health Corporation | John | Frey | Director, Dairy Value Development Strategies |
| Proliant Dairy Ingredients | Daniel | Landero | Sales Director Americas |
| Saputo Cheese USA Inc. | Enrique | Pedroza | International Sales—Ingredients and Cheese |
| Sartori Cheese | Sam | Allison | Director of Global Sales |
| Sartori Cheese | Kaitlyn | Mann | Label Compliance Specialist |
| Schreiber Foods Inc. | Elias | Rivera | International Account Manager |
| Schreiber Foods Inc. | Alfiya | Thomas | Managing Director, Export Sales |
| Select Milk Producers, Inc. | Chris | Allen | Industry Relations and Analytics |
| Select Milk Producers, Inc. | Steve | Cooper | COO/General Manager |
| StoneX Group Inc. | Alfredo | Resendiz Rojo | Risk Management Associate |
| StoneX Group Inc. | Kyle | Schrad | Vice President |
| Talmera USA Inc. | Ross | Christieson | General Manager, Dairy |
| TechMix, Inc. | Mike | Nelson | President and CEO |
| TechMix, Inc. | Rudy | Rott | Consultant |
| Tillamook County Creamery Association | Casey | Storey | Natural Resources Manager |
| Tropical Foods, LLC | Edwin | De Jesus | Senior International Sales Director |
| Tropical Foods, LLC | Jordan | Him | Supply Chain Manager |
| Tropical Foods, LLC | William | Lynskey | Executive Vice President |
| Tropical Foods, LLC | Daren | Primoli | Founder and CEO |
| United Dairymen of Arizona | Ashley | Ellixson | Chief Commercial Officer |
| United Dairymen of Arizona | Kristen | Gardner | Director of Export Operations and Logistics |
| United Dairymen of Arizona | Jessica | Yang | Global Compliance Product Manager |
| USDA | Delaina | Dries | Marketing Specialist |
| USDA | Heather | Velthuis | Agricultural Marketing Specialist |
| USDEC Founder | Skip | Hardie | Founder Member |
| USDEC Founder | Marilyn | Hershey | Founder Member |

USDEC ANNUAL MEMBERSHIP MEETING • MEETING ATTENDEES

| ORGANIZATION | FIRST | LAST | TITLE |
|--|----------|----------|---|
| USDEC Founder | Harold | Howrigan | Founder Member |
| USDEC Founder | Becky | Nyman | Vice-Chair |
| USDEC Founder | Alex | Peterson | Chair |
| USDEC Founder | Paul | Rovey | Founder Member |
| USDEC Founder | Joanna | Shipp | Founder Member |
| USDEC Founder | John | van Dam | Founder Member |
| Wisconsin Department of Agriculture, Trade and Consumer Protection | Shirley | Acedo | International Economic Development Consultant |
| Wisconsin Department of Agriculture, Trade and Consumer Protection | Jennifer | Lu | International Trade Representative |
| Wisconsin Farm Bureau Federation | Dave | Daniels | Director |
| Wisconsin Farm Bureau Federation | Kevin | Krentz | Director |

TOTAL INDUSTRY REGISTRANTS: 125

RESTAURANTS



J. ALEXANDER'S RESTAURANT

Address: 1180 Uptown Park Blvd, Houston, TX 77056

Phone: 346-299-5775

MCCORMICK & SCHMICK'S SEAFOOD

Address: 1151 Uptown Park Blvd #01, Houston, TX 77056

Phone: 713-840-7900

THE RUSTIC

Address: 1121 Uptown Park Blvd, Ste 4, Houston, TX 77056

Phone: 832-321-7775

LOS TIOS

Address: 5161 San Felipe St, Ste 100, Houston, TX 77056

Phone: 713-623-6103

POSTINO UPTOWN PARK

Address: 1151 Uptown Park Blvd, Ste 12, Houston, TX 77056

Phone: 713-965-7929

MASTRO'S STEAKHOUSE

Address: 1650 W Loop S, Houston, TX 77027

Phone: 713-993-2500

NORTH ITALIA

Address: 1700 Post Oak Blvd, Ste 190, Houston, TX 77056

Phone: 281-605-4030

FUTURE USDEC BOARD MEETINGS

2025

April 7–9, 2025: Willard Intercontinental, Washington, DC

2026

March 23–25, 2026: Ritz-Carlton Pentagon City, Arlington, VA

