



U.S. DAIRY  
EXPORT COUNCIL

# ANNUAL MEMBERSHIP MEETING

APRIL 15–17, 2024

OMNI HOUSTON HOTEL  
4 RIVERWAY DR, HOUSTON, TX 77056



# CONTENTS

AGENDA	3
SPEAKER BIOS	7
MEMBERSHIP	9
MEETING ATTENDEES	11
RESTAURANTS	16
FUTURE MEETINGS	17

## MEETING VENUE

Omni Houston Hotel  
4 Riverway Dr  
Houston, TX 77056  
Tel: 713.871.8181



# AGENDA

## MONDAY, APRIL 15

TIME	ACTIVITY	LOCATION
10:30 a.m.–12:30 p.m.	SAMA Advisory Group	Museum Park, 2nd Floor
1:00–2:30 p.m.	Finance Committee ( <i>Committee Members Only</i> )	Saturn
3:00–5:00 p.m.	Trade Policy Committee ( <i>Committee Members Only</i> )	Constellation Ballroom East
5:30–7:00 p.m.	CEO's Welcome Reception	Poolside Terrace

## TUESDAY, APRIL 16

TIME	ACTIVITY	LOCATION
7:00–8:00 a.m.	Buffet Breakfast	The Landing
8:00–8:10 a.m.	Chairman's Welcome and Opening Business <ul style="list-style-type: none"><li>Alex Peterson, chair, U.S. Dairy Export Council (USDEC)</li></ul>	Constellation Ballroom
8:10–8:50 a.m.	President's Opening Remarks <ul style="list-style-type: none"><li>Krysta Harden, president and CEO, USDEC</li></ul>	
8:50–9:00 a.m.	2023 Audit Report	
9:00–10:00 a.m.	<p>Unlocking Opportunities in a Global Economy</p> <ul style="list-style-type: none"><li>Todd Buchholz, former White House senior economic advisor, Tiger hedge fund managing director and best-selling author</li><li>Krysta Harden, USDEC (<i>moderator</i>)</li></ul> <p>In a rapidly globalizing world, the dynamics of international trade are increasingly influenced by geopolitical shifts, the rise of emerging economies and relationships with existing markets. These factors play a crucial role in shaping the landscape for the export of U.S. dairy products. Navigating the complexity of geopolitics, including trade policies and international relations, remains essential for securing and expanding market presence in these new frontiers.</p> <p>In this address, Todd Buchholz will connect the dots between Wall Street, Main Street and the financial capitals of the world. With a focus on geopolitics, he will take USDEC members on a tour of the emerging markets, discuss how world leaders—from Washington to Beijing—make decisions, and map the intricacies of globalization. Finally, he will highlight how “scissor economies” can create new opportunities for U.S. businesses. The session will conclude with a conversation and Q&amp;A session moderated by USDEC president and CEO, Krysta Harden. Buchholz is a renowned economist, George W. Bush White House Advisor, bestselling author and global business consultant.</p>	

## TUESDAY, APRIL 16 (CONTINUED)

TIME	ACTIVITY	LOCATION
10:00–10:30 a.m.	<b>Break</b>	<i>Constellation Foyer</i>
10:30–11:30 a.m.	<p><b>A View from Latin America: A Political and Market Perspective</b></p> <ul style="list-style-type: none"> <li>Edgar Vasquez, former Peru Minister of Trade</li> <li>Luz Maria de la Mora, former Mexico Vice Minister</li> <li>Krysta Harden, USDEC (<i>moderator</i>)</li> </ul> <p>With softening markets in Asia, the U.S. dairy industry is increasingly looking to the stalwart markets of Mexico and the growing markets of Central and South America to focus efforts and build connections. To foster those connections, the industry needs to carefully consider international trade, the economy, and current political trade relationships in the region to grow dairy trade with the United States' neighbors.</p> <p>In this panel discussion moderated by USDEC's president and CEO, Krysta Harden, we will hear from two seasoned political leaders who understand the intricacies of the region, both in terms of the political climate and the marketplace. The former Peru Minister of Trade Edgar Vasquez and the former Mexico Vice Minister Luz Maria de la Mora will challenge USDEC members to think about the role that Latin America can play in their wider business strategies and offer insight into how U.S. dairy can play a more prominent role in their countries through political work and marketplace development.</p>	
11:30 a.m.–12:00 p.m.	<p><b>Exploring the Emerging Opportunities and Challenges in South and Central America</b></p> <ul style="list-style-type: none"> <li>Monica Ganley, senior director, global trade analysis, USDEC</li> <li>Rodrigo Fernandez, director, USDEC Mexico</li> <li>William Loux, senior vice president, global economic affairs, USDEC (<i>moderator</i>)</li> </ul> <p>In the midst of a challenging global environment, Latin America has been a notable bright spot for U.S. dairy exporters. Mexico set multiple records in 2023 with the most confident consumers in the world. Similarly, the U.S. has made significant inroads into Central America and the Caribbean—one of the few regions in the world where tourism is higher than before COVID-19. At the same time, U.S. protein sales to Brazil have taken off as health and wellness have been mainstreamed. What's driving the expansion across the region, and how sustainable is this growth?</p> <p>Two of USDEC's Latin America experts, Rodrigo Fernandez and Monica Ganley, will give their perspectives on whether to expect acceleration, stabilization or regression in the years ahead in this panel moderated by USDEC's economist, Will Loux.</p>	
12:00–1:00 p.m.	<b>Lunch</b>	<i>The Landing</i>
1:00–2:00 p.m.	<p><b>Global Market Outlook</b></p> <ul style="list-style-type: none"> <li>William Loux, senior vice president, global economic affairs, USDEC</li> <li>Stephen Cain, senior director, economic research and analysis, USDEC</li> <li>Monica Ganley, senior director, global trade analysis, USDEC</li> </ul> <p>What's in store for 2024? Can global demand bounce back after two down years? Is China primed for a rebound? How long can Mexico keep booming? To answer these questions and more, the Econ team is bringing back its over/under game at the 2024 USDEC Annual Membership Meeting. Join William Loux, senior vice president of economic affairs, Stephen Cain, director of economic research and analysis and USDEC's newest staff member, Monica Ganley, senior director of global trade analysis as they forecast what's ahead for global dairy markets and where U.S. exporters should look for growth.</p>	

## TUESDAY, APRIL 16 (CONTINUED)

TIME	ACTIVITY	LOCATION
2:00–3:00 p.m.	<p><b>The Transformative Power of Ports on Global Dairy Trade</b></p> <ul style="list-style-type: none"> <li>Ricardo Arias, trade development manager, Port of Houston</li> <li>Tony Rice, director, trade policy, USDEC (<i>moderator</i>)</li> </ul> <p>The Port of Houston is made up of more than 200 public and private terminals, making it the largest port in the United States for waterborne tonnage. It has an outstanding economic impact of roughly \$802 billion and is directly and indirectly responsible for more than three million jobs nationally. It is hard to argue that the port is anything but important in the global trade discussion.</p> <p>During this session, Ricardo Arias, trade development manager for the Port of Houston, will guide USDEC members through the nuances of the terminal and share key insights into the export volume and destination of U.S. dairy products. Arias has a wealth of knowledge of U.S. interests in Latin America and the port's capabilities for handling perishables, including U.S. dairy products.</p>	
3:00–3:30 p.m.	<b>Break</b>	<i>Constellation Foyer</i>
3:30–4:30 p.m.	<p><b>The LATAM Cheese Market: A Buyer's Perspective</b></p> <ul style="list-style-type: none"> <li>Rene Sanchez, Supply Chain Director—Suministros y Alimentos</li> <li>Alvaro Monge, General Manager—High Quality Foods SRL</li> <li>Aura Hernandez, Purchasing Manager—Centurion Foods</li> <li>Angélique Hollister, senior vice president, global cheese marketing, USDEC (<i>co-moderator</i>)</li> <li>Rodrigo Fernandez, USDEC Mexico (<i>co-moderator</i>)</li> </ul> <p>With favorable logistics and tariffs phasing out over the next couple of years, certain markets in Central and South America offer many opportunities for U.S. cheese suppliers. During this session, members will hear from three buyers from Colombia, Guatemala and Costa Rica about their local market trends, their experience sourcing cheese around the world, and how the U.S. can thrive further in these key markets to the south.</p>	
4:30–5:30 p.m.	<p><b>Silk Road to Milk Road: Dairy Trade Dynamics with China</b></p> <ul style="list-style-type: none"> <li>Madam Yu Lu, vice president, The China Chamber of Commerce of Import &amp; Export of Foodstuffs, Native Produce &amp; Animal By-Products (CFNA)</li> <li>Jaime Castaneda, executive vice president of policy development, USDEC (<i>co-moderator</i>)</li> <li>Shawna Morris, executive vice president, trade policy and global affairs, USDEC (<i>co-moderator</i>)</li> </ul> <p>With sights set on U.S. dairy exports to China, one question looms: What is the future of dairy trade with China in a challenging geopolitical environment? It's hard to say, but a good place to start is building relationships with industry organizations that promote the cooperation between agriculture industries of China and other countries. The China Chamber of Commerce of Import &amp; Export of Foodstuffs, Native Produce &amp; Animal By-Products (CFNA) is one such organization. CFNA strives to bridge the gap between producers and consumers around the globe.</p> <p>In this session, CFNA Vice President Yu Lu will answer prerecorded questions about the state of dairy trade with China and how CFNA works to promote global trade and cooperation as well as export-oriented agriculture.</p>	
5:30 p.m.	<b>Closing Remarks</b>	
6:30 p.m.	<p><b>Chairman's Reception</b></p> <p>*Buses will load at 6:00 p.m.</p>	<i>NASA Johnson Space Center</i>

## WEDNESDAY, APRIL 17

TIME	ACTIVITY	LOCATION
7:00–8:00 a.m.	Cheese Marketing Advisory Panel and Ingredients Advisory Group Breakfast	<i>The Landing</i>
7:00–8:00 a.m.	Market Access Advisory Group Breakfast	<i>Greenway, 2nd Floor</i>
8:00 a.m.–12:00 p.m.	Cheese Marketing Advisory Panel	<i>Constellation West</i>
8:00 a.m.–3:30 p.m.	Ingredients Advisory Group ( <i>Committee Members Only</i> ) Please reach out to Suzanna Stohr at <a href="mailto:ssstohr@usdec.org">sstohr@usdec.org</a> if you would like to attend.	<i>Constellation East</i>
8:00 a.m.–3:30 p.m.	Market Access Advisory Group ( <i>Committee Members Only</i> )	<i>Greenway, 2nd Floor</i>
10:00 a.m.–6:00 p.m.	Member 1-on-1 Meetings with LATAM Buyers	<i>Museum Park and River Oaks, 2nd Floor</i>
12:00–1:00 p.m.	Cheese Marketing Advisory Panel and Ingredients Advisory Group Lunch	<i>The Landing</i>
12:00–1:00 p.m.	Market Access Advisory Group Lunch	<i>Greenway, 2nd Floor</i>



# SPEAKER BIOS



## **Ricardo J. Arias | Trade Development Manager**

Ricardo Arias has been a member of Port Houston's Commercial Division since April 2003, advancing to his present position of trade development manager in 2005.

Currently, Arias is responsible for business development involving U.S. Midwest interests, Latin America and promotion of Port Houston's capabilities for handling steel products, project cargo, perishables and coffee. He promotes and generates international and national trade that benefits the local economy by educating the public and maritime industry interests about the high quality of various subjects offered by Port Houston.

Arias is a 1995 graduate of Houston Baptist University, where he earned undergraduate degrees in business administration and marketing. Upon graduation, he began a career in international transportation and logistics.

Mr. Arias has worked in business development and operations management for trucking, third party logistics, freight forwarding and steamship companies with an emphasis in business development in Latin America.

## **Luz María de la Mora | Former Mexico Vice Minister**

With over 30 years in foreign trade, Vice Minister de la Mora advanced from the position of deputy director to the undersecretary of foreign trade of Mexico from 2018 to 2022, significantly contributing to strengthening Mexico's foreign trade and investment. She had the responsibility of implementing the United States-Mexico-Canada Agreement and negotiating Mexico's agreements with the UK, the EU, Ecuador and the Singapore-Pacific Alliance agreement. Vice Minister de la Mora also led Mexico's 2022 Trade Policy Review in the World Trade Organization to identify progress and future challenges for Mexican trade policy.

Currently in private sector practice, Vice Minister de la Mora has been able to develop projects for small and large companies to help them navigate the international trade rulebook, and most recently to take advantage of nearshoring opportunities, enabling companies to take advantage of opportunities in the global market.

The vice minister has also led academic projects on nearshoring opportunities in North America. She currently leads the Nearshoring Latin American Center at the Atlantic Council and has co-chaired the nearshoring project at the Center for U.S.-Mexican Studies at the University of California, San Diego.





## Todd Buchholz | Economist, Former White House Advisor

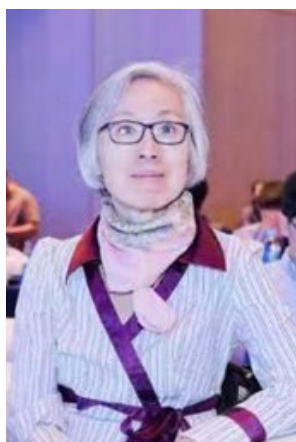
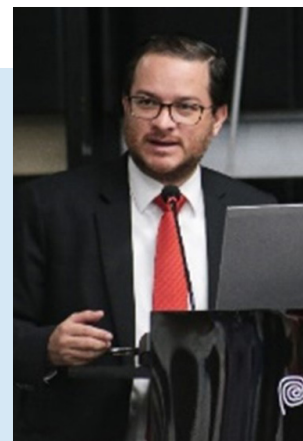
Todd Buchholz shines as a dynamic force in the world of economics, known for his engaging wit and profound insights. A former senior advisor at the White House and managing director at the illustrious Tiger hedge fund, Buchholz is not just an economist but a best-selling author, revered speaker and innovative thinker. Buchholz's expertise in demystifying economic complexities has made him a sought-after speaker and teacher, with his works being important in academia and among policymakers. His career spans various high-profile roles, including a directorship at the G7 Group and teaching positions at Harvard, where he was awarded for his exceptional teaching.

Buchholz's expertise is sought after worldwide, proven by his frequent appearances on major news networks and his role as a keynote speaker for leading corporations. With advanced degrees from Cambridge and Harvard and a patent for the educational Math Arrow, Buchholz's contributions to economics and beyond are both broad and deep. His books, acclaimed for their insight into economics within a global context, are widely taught and have received high praise.

## Edgar Vasquez | Former Peru Minister of Trade

Edgar Vasquez, distinguished former Peru minister of trade and tourism and accomplished economist, holds extensive academic credentials in economics from Ricardo Palma University and the Pontifical Catholic University of Peru. With deep expertise in international trade, he presently directs the Global Business and Economics Research Center at the Exporters Association of Peru (CIEN-ADEX) and oversees the School of Global Business Administration at Ricardo Palma University.

Vasquez's career is marked by his role as chair of the Foreign Trade Commission of the International Chamber of Commerce (ICC Peru) and his impactful tenure as minister of state in foreign trade and tourism. During his ministry, he played a key role in executing strategic trade agreements and expanding Peru's global trade and tourism footprint. Vasquez, known for his negotiation skills and specialism within the international trade arena, has significantly represented Peru in various global forums. His background in both the public and private sectors and prolific academic career have cemented his status as a notable figure in shaping Peru's economic narrative.



## Yu Lu | Vice President, China Chamber of Commerce of Import and Export of Foodstuffs, Native Produce and Animal By-Products (CFNA)

Yu Lu is a senior expert in the field of import and export of food and agricultural products. She has long been committed to upholding fair international trade and coordinating and promoting agricultural trade between China and the wider world. She has established extensive contacts with industry insiders in her field from both home and abroad and now serves as the Executive Member of the International Poultry Council (IPC).



# MEMBERSHIP

(AS OF APRIL 2024)

## FOUNDING MEMBER

Dairy Management Inc.

## ALLIED MEMBERS (41)

*Companies that provide supplies and services to the U.S. dairy industry*

Abbott Nutrition

American Dairy Association Mideast

American Dairy Association Indiana

American Dairy Association Northeast

Agriculture & Livestock Industries Corp.

American Dairy Products Institute

American Farm Bureau Federation

California Milk Advisory Board

Center for Dairy Excellence

Ceres Dairy Risk Management LLC

CoBank

DairyMax

Dairy Farmers of Washington

Dairy Farmers of Wisconsin

Dairy Management West

Dairy West

Florida Dairy Farmers

Fort Forwarding, Inc.

HighGround Dairy

Indiana State Department of Agriculture

Integrated Global Logistics LLC

Iowa Farm Bureau Federation

LX Pantos

Maine Dairy and Nutrition Council/Maine Dairy Promotion Board

Mead Johnson Nutrition Company

Midwest Dairy

National Milk Producers Federation

New England Dairy Promotion Board

Nutrasomma Inc.

Oregon Dairy and Nutrition Council

Phibro Animal Health

Professional Dairy Producers of WI

StoneX Group Inc.

The Dairy Alliance

Texas Department of Agriculture

United Dairy Industry Association Export Committee

United Dairy Industry of Michigan

Wisconsin Cheese Makers Association

Wisconsin Dept. of Agriculture, Trade & Consumer Protection

Wisconsin Farm Bureau

YUM!

## PROCESSOR MEMBERS (58)

*Companies that process dairy products.*

Agri-Dairy Products, Inc.

Agri-Mark, Inc.

AGROPUR, Inc.

American Cheese Company

Arizona Milk Producers Inc.

Associated Milk Producers Inc.

BelGioioso Cheese, Inc.

Bluegrass Ingredients, Inc.

Bongards' Creameries

ByHeart

California Dairies, Inc.

Cayuga Milk Ingredients

Commercial Creamery Company

CP Kelco

Dairy Farmers of America, Inc.

Dairychem Laboratories, Inc.

Darigold, Inc.

Diversified Ingredients Corporation

Erie Foods International, Inc.

First District Association

Glanbia Nutritionals USA

Grande Cheese Company

Grassland Dairy Products, Inc.

High Desert Milk

Hilmar Cheese Company, Inc. and Ingredients

HP Hood, LLC

Idaho Milk Products, Inc.

Immuno-Dynamics, Inc.

International Ingredient Corporation

Lactalis Ingredients (US)

Land O'Lakes, Inc.

Leprino Foods Company

Maryland & Virginia Milk Producers Cooperative, Inc.

Masters Gallery Foods

MCT Dairies, Inc.

Michigan Milk Producers Association

Milk Specialties Global

Mullins Whey

Organic Valley

Panhandle Products, LLC

Prairie Farms Dairy, Inc.

Proliant Dairy Ingredients

Pure Dairy Inc.

Rosewood Dairy Inc./Renard's Cheese

Saputo Cheese USA Inc.

Sargento Foods, Inc.

Sartori Company

Savencia Cheese USA LLC

Schreiber Foods, Inc.

Schuman Cheese

Scott Brothers Dairy, Inc.

Select Milk Producers, Inc.

Suntado LLC

TechMix, Inc.

Tillamook County Creamery Assn.

United Dairymen of Arizona

Upstate Niagara Cooperative, Inc.

Valley Milk, LLC

Valley Queen Cheese Factory, Inc.

**TRADING MEMBERS (19)**

*Companies that trade dairy products.*

ALAMFOODS Inc.

BTG Ingredients

Burt Lewis Ingredients, LLC

Dairy Trade USA

Fayrefield Foods LLC

Hoogwegt U.S., Inc.

Interfood, Inc.

Interra International, LLC

James Farrell & Co.

Johnsonville, LLC

Mitsui & Co. (U.S.A.), Inc.

NG Foods Global LLC

Numidia

Olam Americas, Inc.

Pivotal Ingredients

T.C. Jacoby & Company, Inc.

Talmera USA Inc.

Tedford/Tellico Inc.

Tropical Foods LLC

# MEETING ATTENDEES

ORGANIZATION	FIRST	LAST	TITLE
Agriculture Livestock Industries Corporation	Mizuki	Itoh	Researcher
Agriculture Livestock Industries Corporation	Takashi	Nakano	Director
Agropur, Inc.	David	Curta	Vice President of Sales
Agropur, Inc.	Holly	Jones	Director of Global Sustainability
American Farm Bureau Federation	Danny	Munch	Economist
Associated Milk Producers Inc.	Marshall	Reece	Senior Vice President, Sales and Marketing
BTG Ingredients	Luiz	Mizutani	Commercial Director
California Dairies, Inc.	Brad	Anderson	President and CEO
California Dairies, Inc.	Rod	Taganas	Brand Quality and Technical Manager
California Dairies, Inc.	Simon	Vander Woude	Chairman of the Board
California Milk Advisory Board	Bob	Carroll	Vice President, Business Development
Ceres Dairy Risk Management LLC	Sara	Dorland	Managing Partner
CoBank	Amanda	Durow	Vice President
CoBank	Corey	Geiger	Lead Economist, Dairy
Continental Dairy Facilities	Cheslie	Stehouwer	Director of Sales and Marketing
Dairy Farmers of America, Inc.	Martin	Bates	President, Global Relations and Marketing
Dairy Farmers of America, Inc.	Sadie	Carpenter	Director, Insights and Optimization
Dairy Farmers of America, Inc.	Margarita	Coulter	Manager, International Scientific and Regulatory Affairs
Dairy Farmers of America, Inc.	Anne	Divjak	Vice President, Government and Industry Relations
Dairy Farmers of America, Inc.	Michael	Lichte	Chief Insights and Optimization Officer
Dairy Farmers of America, Inc.	Laura	Shafer	Senior International Trade Compliance Specialist
Dairy Farmers of America, Inc.	Kurtis	Walter	Director, International Trade Compliance
Dairy Farmers of Wisconsin	Lisa	Ramatowski	Senior Director
Dairy Farmers of Wisconsin	Chad	Vincent	Chief Executive Officer

ORGANIZATION	FIRST	LAST	TITLE
Dairy Management Inc	Nancy	Gannon	Vice President, Global Partnerships
Dairy Management Inc	Rebecca	MacKay	Senior Vice President, Global Innovation Partnerships
Dairy Management Inc	Emil	Nashed	Executive Vice President, Research and Development
Dairy Management Inc.	Steven	Hanson	Vice President, Producer Relations
Dairy Management Inc.	Barb	O'Brien	Chief Executive Officer
Dairy Management Inc.	Carol	Singerman	Vice President, Office of the President and Chief of Staff
Dairy Management Inc.	Quinton	Baily	Chief Financial Officer
Dairy MAX	Mike	Konkle	Chief Executive Officer
Dairy MAX	Jennie	McDowell	Chief Strategy Officer
Dairy MAX	Marty	McKinzie	Chief Growth Officer
Dairy MAX	Josh	Srader	Manager, Business Development
Dairy West	Karianne	Fallow	Chief Executive Officer
Dairy West	Paxton	Robinson	Representative
Dairy West	Marissa	Watson	Vice President, Sustainability
DairyAmerica	Derik	Robinson	Vice President, Sales-Americas
DairyAmerica	Patti	Smith	Chief Executive Officer
DairyAmerica	Andrew	Sullivan	Vice President, International Sales
Darigold, Inc.	Sylvia	Maia	Sales Director of USA and LATAM
Darigold, Inc.	Katie	Quinn	Director, Sales Operations and Quality
DMI Board Member	John	Brubaker	Board Member
DMI Board Member	Mary	Kraft	Vice-Chair
DMI Board Member	Corby	Werth	Board Member
Glanbia Nutritionals	Jacob	Damian	Global Logistics Specialist
Glanbia Nutritionals	James	Dejong	Senior Director of Dairy Econ, Risk and Sales Planning
Glanbia Nutritionals	Barney	McKim	Global Logistics Manager
Glanbia Nutritionals	Sarah	Myers	Global Logistics Specialist
Glanbia Nutritionals	Billie	Shaffer	Vice President, Product Strategic Management
Grande Cheese Company	Jason	Burley	Senior Director
Grande Cheese Company	Nicole	Mueller	Senior International Marketing and Sales Manager
Grande Cheese Company	Amy	Popp	Vice President, International Foodservice
Grande Cheese Company	Jillian	Schmitt	Global Trade Export Analyst



ORGANIZATION	FIRST	LAST	TITLE
Grande Cheese Company	Steve	Spaeth	International Sales Manager
Grande Cheese Company	Kevin	Williams	Senior Manager, National Accounts
High Desert Milk	Karla	Robinson	Controller
Hilmar Cheese Company, Inc.	Jim	Ahlem	Co-owner
Hilmar Cheese Company, Inc.	Carol	Ahlem	Co-owner
Hoogwegt U.S., Inc.	Nigel	van den Bosch	Vice President, Commercial Dairy Essentials USA
Hoogwegt U.S., Inc.	Gustavo	Wust	Commercial Export Manager—Latin America
Idaho Milk Products	Kevin	Quinn	Vice President of Sales and Marketing
Integrated Global Logistics LLC	Anthony	Graffia	President
International Ingredient Corporation	Richard	Bradfield	General Manager
Interra International LLC	Seth	Hancock	Purchasing Manager for North America
Interra International, LLC	Florencia	Tedesco	Senior Sales Manager Latin America
Iowa Farm Bureau Federation	Tim	Kaldenberg	Farmer
Land O'Lakes, Inc.	Mindy	Berrey	Senior Director of Sales, Global Dairy Ingredients
Land O'Lakes, Inc.	Cheryl	Isberner	Director of Sustainability—Dairy Foods
Land O'Lakes, Inc.	Stephanie	Parzino	Regulatory Affairs Manager
Land O'Lakes, Inc.	Leah	Suellentrop	Director, International Specialty Powders
Leprino Foods Company	MaryEllen	Jackson	Regulatory Affairs Manager
Leprino Foods Company	Adela	Ramos	Director of Regulatory Affairs
Leprino Foods Company	Adam	Wylie	Director, Global Responsibility
LX Pantos	Eric	Kwon	Chief Executive Officer
LX Pantos	Bryan	Song	Sales Director
Maryland and Virginia Milk Producers Cooperative Association	Mike	Curtis	Director, Ingredient Sales
Masters Gallery Foods, Inc.	Colleen	Francis	International Sales Director
Masters Gallery Foods, Inc.	Vance	Watson	Vice President of Industrial Sales
MCT Dairies, Inc.	Greg	Rodriguez	Global Account Executive
Michigan Milk Producers Association	Molly	Costaris	Director of Commodity Sales
Michigan Milk Producers Association	Joe	Diglio	Chief Executive Officer
Midwest Dairy	Corey	Scott	Chief Executive Officer
Milk Specialties Global	Jing	Hagert	Vice President of Human Nutrition

ORGANIZATION	FIRST	LAST	TITLE
NG Foods Global LLC	Clifford	Ng	President
Orange Cheese Company	Cynthia	Liu	Managing Director
Orange Cheese Company	Nick	Tavernise	Global Sales and Logistics Lead
Oregon Dairy and Nutrition Council	Julie	Rentsch	Business Development Director
Phibro Animal Health Corporation	John	Frey	Director, Dairy Value Development Strategies
Proliant Dairy Ingredients	Daniel	Landero	Sales Director Americas
Saputo Cheese USA Inc.	Enrique	Pedroza	International Sales—Ingredients and Cheese
Sartori Cheese	Sam	Allison	Director of Global Sales
Sartori Cheese	Kaitlyn	Mann	Label Compliance Specialist
Schreiber Foods Inc.	Elias	Rivera	International Account Manager
Schreiber Foods Inc.	Alfiya	Thomas	Managing Director, Export Sales
Select Milk Producers, Inc.	Chris	Allen	Industry Relations and Analytics
Select Milk Producers, Inc.	Steve	Cooper	COO/General Manager
StoneX Group Inc.	Alfredo	Resendiz Rojo	Risk Managment Associate
StoneX Group Inc.	Kyle	Schrad	Vice President
Talmera USA Inc.	Ross	Christieson	General Manager, Dairy
TechMix, Inc.	Mike	Nelson	President and CEO
TechMix, Inc.	Rudy	Rott	Consultant
Tillamook County Creamery Association	Casey	Storey	Natural Resources Manager
Tropical Foods, LLC	Edwin	De Jesus	Senior International Sales Director
Tropical Foods, LLC	Jordan	Him	Supply Chain Manager
Tropical Foods, LLC	William	Lynskey	Executive Vice President
Tropical Foods, LLC	Daren	Primoli	Founder and CEO
United Dairymen of Arizona	Ashley	Ellixson	Chief Commerical Officer
United Dairymen of Arizona	Kristen	Gardner	Director of Export Operations and Logistics
United Dairymen of Arizona	Jessica	Yang	Global Compliance Product Manager
USDA	Delaina	Dries	Marketing Specialist
USDA	Heather	Velthuis	Agricultural Marketing Specialist
USDEC Founder	Skip	Hardie	Founder Member
USDEC Founder	Marilyn	Hershey	Founder Member

ORGANIZATION	FIRST	LAST	TITLE
USDEC Founder	Harold	Howrigan	Founder Member
USDEC Founder	Becky	Nyman	Vice-Chair
USDEC Founder	Alex	Peterson	Chair
USDEC Founder	Paul	Rovey	Founder Member
USDEC Founder	Joanna	Shipp	Founder Member
USDEC Founder	John	van Dam	Founder Member
Wisconsin Department of Agriculture, Trade and Consumer Protection	Shirley	Acedo	International Economic Development Consultant
Wisconsin Department of Agriculture, Trade and Consumer Protection	Jennifer	Lu	International Trade Representative
Wisconsin Farm Bureau Federation	Dave	Daniels	Director
Wisconsin Farm Bureau Federation	Kevin	Krentz	Director

**TOTAL INDUSTRY REGISTRANTS: 125**

# RESTAURANTS



## J. ALEXANDER'S RESTAURANT

**Address:** 1180 Uptown Park Blvd, Houston, TX 77056

**Phone:** 346-299-5775

## MCCORMICK & SCHMICK'S SEAFOOD

**Address:** 1151 Uptown Park Blvd #01, Houston, TX 77056

**Phone:** 713-840-7900

## THE RUSTIC

**Address:** 1121 Uptown Park Blvd, Ste 4, Houston, TX 77056

**Phone:** 832-321-7775

## LOS TIOS

**Address:** 5161 San Felipe St, Ste 100, Houston, TX 77056

**Phone:** 713-623-6103

## POSTINO UPTOWN PARK

**Address:** 1151 Uptown Park Blvd, Ste 12, Houston, TX 77056

**Phone:** 713-965-7929

## MASTRO'S STEAKHOUSE

**Address:** 1650 W Loop S, Houston, TX 77027

**Phone:** 713-993-2500

## NORTH ITALIA

**Address:** 1700 Post Oak Blvd, Ste 190, Houston, TX 77056

**Phone:** 281-605-4030



# FUTURE USDEC BOARD MEETINGS

**2025**

April 7–9, 2025: Willard Intercontinental, Washington, DC

**2026**

March 23–25, 2026: Ritz-Carlton Pentagon City, Arlington, VA

