



Memorandum of Understanding between the Brazilian Association of Milk Producers, the National Milk Producers Federation, and the U.S. Dairy Export Council

The Brazilian Association of Milk Producers (ABRALEITE), the National Milk Producers Federation (NMPF), and the U.S. Dairy Export Council (USDEC) (hereinafter referred to as "the parties") agree to sign a Memorandum of Understanding that establishes the basis of the Working Agreement between the parties, as follows:

General Objective

- Facilitate the exchange of knowledge and collaboration on relevant issues of mutual interest between the parties.
- Proactively promote regional alignment in support of common policy priorities in international forums (CODEX, FAO, OIE, WHO, UNFCCC, UNEP, etc.).
- Regularly participate in discussions and knowledge sharing on sustainability, sustainable food systems, and other environmental and production issues faced by livestock farmers.
- Hold meetings at least once a year, either in person or virtually, to review key topics of interest.
- Facilitate global trade by reducing barriers in third countries for dairy products from Brazil and the United States.
- Share knowledge on market trends and product innovation.
- Campaigns to promote the consumption of dairy products.

Specific Objectives

- Support each other's effective and aligned participation in international organizations, including all those setting policies impacting the agricultural sector.

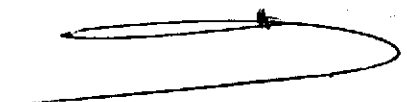
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- Promote the development of international standards and guidelines based on science, supporting the pre-competitive operation of global markets and international trade of agricultural products based on standards.
- Monitor international policies and regulatory issues related to the protection of the livestock sector, especially those linked to trade issues in global markets.
- Facilitate, at a frequency decided by the parties, events, seminars, conferences, virtual exchanges, etc., promoting knowledge transfer and enhancing mutual understanding on relevant topics such as sustainability, food systems, and participation in the UN multilateral system.
- Promote the recognition and support of influential actors regarding the critical role of livestock, animal protein, and dairy products, particularly in advancing sustainable development and more sustainable food systems.
- Advocate for common food terms against any action in the context of a trade negotiation.

Cooperation Actions

Receive, distribute, and discuss information on international regulatory standards addressed in international forums, as well as measures implemented by private entities or third countries that may pose potential barriers to the production and marketing of milk, dairy products, livestock, and other agricultural products in the region.

1. Establish a process to communicate and encourage actions by the parties on specific concerns that may damage the image of the agricultural sector, particularly dairy and livestock producers, or the ability of the parties, their members, or their sectors to produce, promote, and market products.
2. Work to promote and develop stronger alliances with other similar organizations across the region, aiming to protect the common interests of the agricultural sector.
3. Establish a communication line to coordinate efforts when common interests or market access in third countries are affected and impact our industries.
4. Coordinate efforts in preparing countries for COP 30, as an opportunity to highlight the relevance, contributions, and needs of agriculture and the value of the livestock sector in the continued support of food and nutritional security and sustainable development.



Cooperation Conditions

This cooperation is established by the parties voluntarily and without financial commitment.

Validity and Renewal

The agreement will be effective from the date of its signature until July 31, 2026 and may be renewed upon agreement of the parties.

Coordination

On behalf of ABRALEITE, Mr. Geraldo Borges will oversee the coordination of this Memorandum of Understanding. The counterpart for NMPF will be Mr. Jaime Castaneda. The counterpart for USDEC will be Krysta Harden.

Signed in Brasília on July 31, 2024.



Geraldo Borges

President

Brazilian Association of Milk Producers

Alex Peterson

Chair

U.S. Dairy Export Council

Jaime Castaneda

Executive Vice President of Policy Development and Strategy
National Milk Producers Federation

