

# got jobs?

## PENNSYLVANIA DAIRY DOES!



Learn more at [GotDairyJobs.org](https://GotDairyJobs.org)

**Sources:** Farms and plants calculated by the U.S. Dairy Export Council and National Milk Producers Federation utilizing data from the U.S. Department of Agriculture. Jobs calculated from 2019 Dairy Delivers®, the International Dairy Foods Association's economic impact tool.

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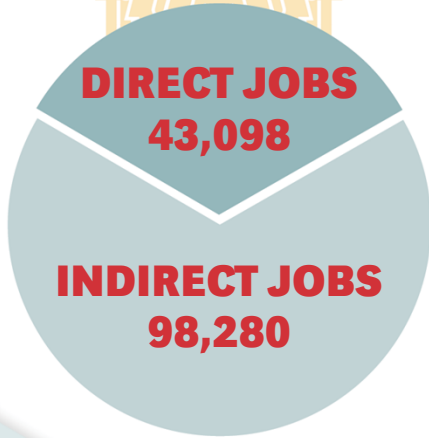
# Dairy Delivers<sup>®</sup>

The Economic Impact of Dairy Products in the United States

# PENNSYLVANIA



141,378 TOTAL JOBS



**\$7.5 Billion**  
IN WAGES

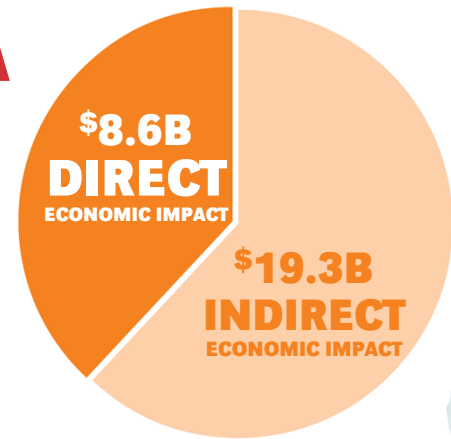
**3.0%**  
US GDP CONTRIBUTION

**3.5%**  
**PENNSYLVANIA**  
GDP CONTRIBUTION

**\$1.8 Billion**  
FEDERAL TAX CONTRIBUTION

**\$1.1 Billion**  
STATE TAX CONTRIBUTION

**\$27.8 BILLION**  
TOTAL ECONOMIC IMPACT



## The Power of Dairy



**Milk**

\$51.4B Impact  
64.4K Jobs



**Ice Cream**

\$11.0B Impact  
26.1K Jobs



**Cheese**

\$50.9B Impact  
52.2K Jobs



**Cultured**

\$5.5B Impact  
6.9K Jobs



**Ingredients**

\$14.1B Impact  
9.3K Jobs

# PENNSYLVANIA DAIRY WORKS FOR THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$5.6 billion in 2018. Our top five markets are Mexico (\$1.4 billion), Southeast Asia (\$771 million), Canada (\$639 million), China (\$500 million) and Japan (\$270 million).

That's good news because dairy exports create Pennsylvania jobs and lift the state's economy.

## PENNSYLVANIA DAIRY EXPORTS BY THE NUMBERS

**6,200**  
dairy farms

**88**  
dairy plants

**4,368** Pennsylvania jobs  
created by dairy exports

**\$267 million**  
in dairy exports

**\$555 million** Pennsylvania  
economic impact from dairy exports

Sources: Calculations are estimates by the U.S. Dairy Export Council and National Milk Producers Federation based on 2018 data from the U.S. Department of Agriculture and the U.S. Census Bureau. Economic impacts are estimated using multiplier formulas from the U.S. Bureau of Economic Analysis. State job estimates do not include "spillover" jobs generated by exports originating in another state.

**got jobs?**  
Dairy Creates Jobs,  
Exports Create More

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