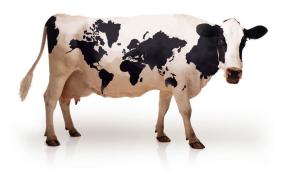
### THE WORLD NEEDS **ALABAMA'S ECONOMY NEEDS THE WORLD**

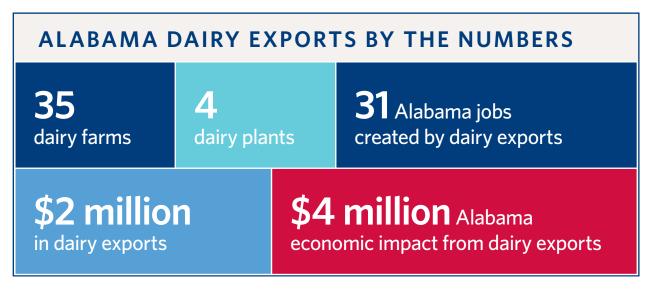




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Alabama jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **ARIZONA'S ECONOMY NEEDS THE WORLD**



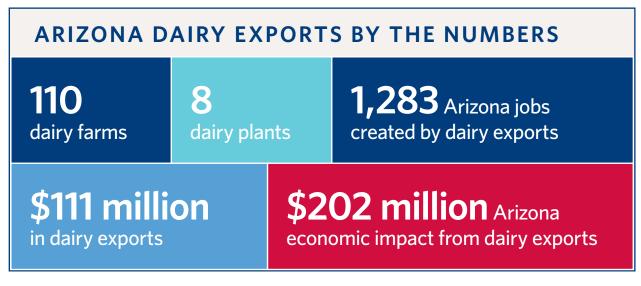




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Arizona jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS ARKANSAS MILK



ARKANSAS'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Arkansas jobs and lift the state's economy.

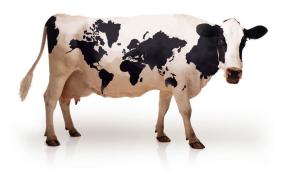


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS CALIFORNIA'S ECONOMY NEEDS THE WORLD





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create California jobs and lift the state's economy.

## CALIFORNIA DAIRY EXPORTS BY THE NUMBERS

1,420 dairy farms

**117** dairy plants

**9,904** California jobs created by dairy exports

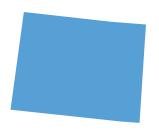
#### **\$928 million** in dairy exports

**\$1.9 billion** California economic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS COLORADO MILK



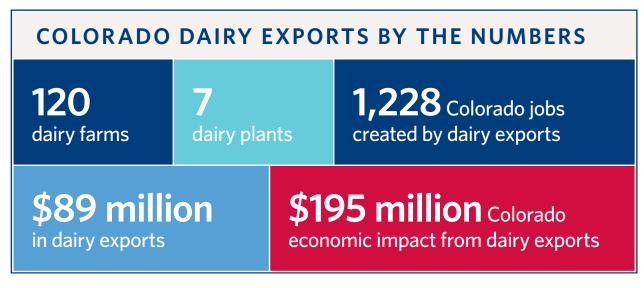
COLORADO'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Colorado jobs and lift the state's economy.



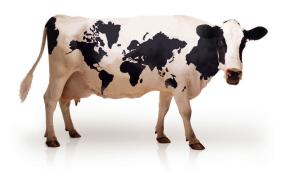
Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS CONNECTICUT MILK



CONNECTICUT'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Connecticut jobs and lift the state's economy.

CONNECTICUT DAIRY EXPORTS BY THE NUMBERS			
<b>120</b> dairy farms	<b>26</b> dairy plants		<b>102</b> Connecticut jobs created by dairy exports
<b>\$9 million</b> in dairy exports			<b>5 million</b> Connecticut omic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **DELAWARE MILK**



DELAWARE'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Delaware jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



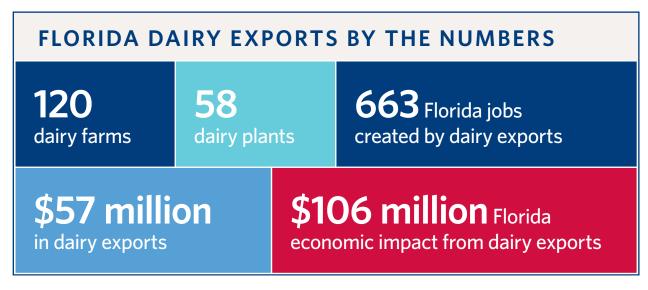
# THE WORLD NEEDS **FLORIDA**'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Florida jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS GEORGIA MILK



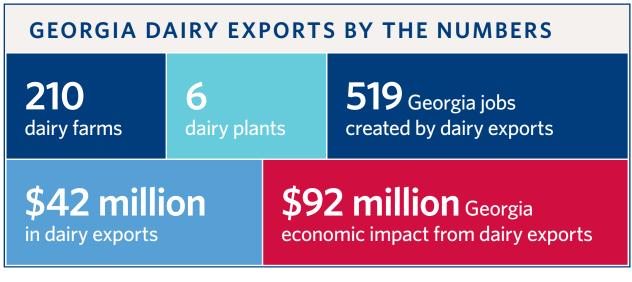
GEORGIA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Georgia jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



## THE WORLD NEEDS IDAHO'S ECONOMY NEEDS THE WORLD

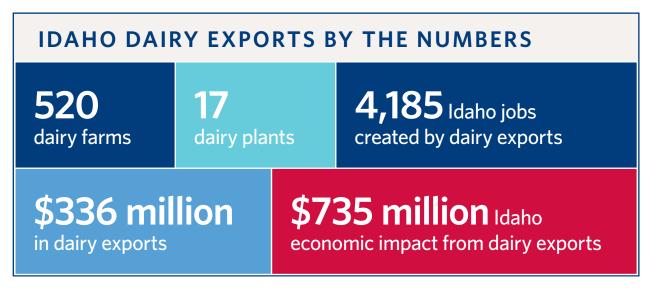




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Idaho jobs and lift the state's economy.

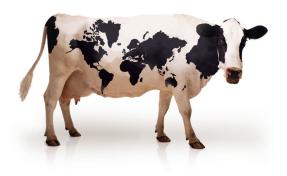


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS ILLINOIS'S ECONOMY NEEDS THE WORLD

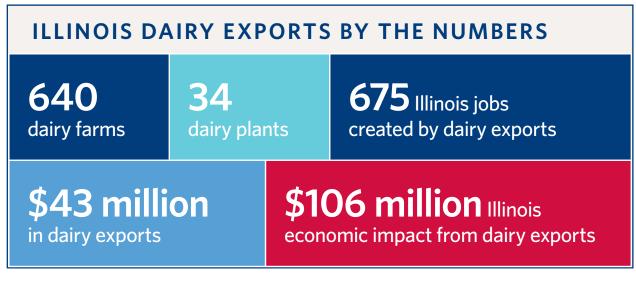




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Illinois jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



# THE WORLD NEEDS



INDIANA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Indiana jobs and lift the state's economy.

# INDIANA DAIRY EXPORTS BY THE NUMBERS1,145<br/>dairy farms19<br/>dairy plants1,673 Indiana jobs<br/>created by dairy exports\$95 million<br/>in dairy exports\$221 million Indiana<br/>conomic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



## THE WORLD NEEDS



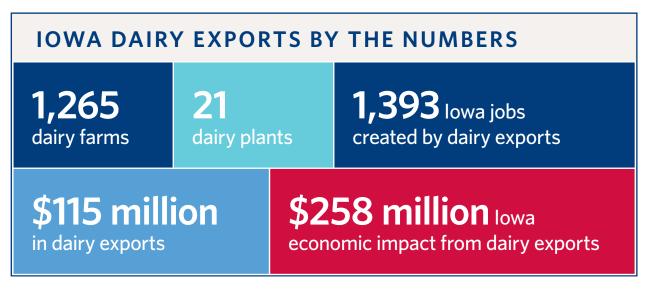
#### IOWA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create lowa jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS KANSAS MILK



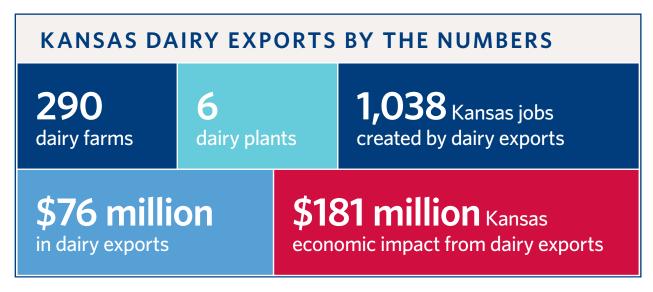
#### KANSAS'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Kansas jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **KENTUCKY MILK**



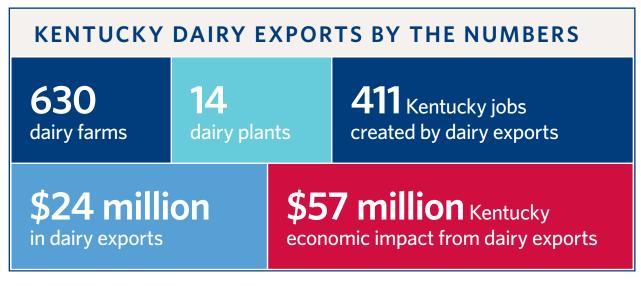
KENTUCKY'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Kentucky jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS LOUISIANA'S ECONOMY NEEDS THE WORLD

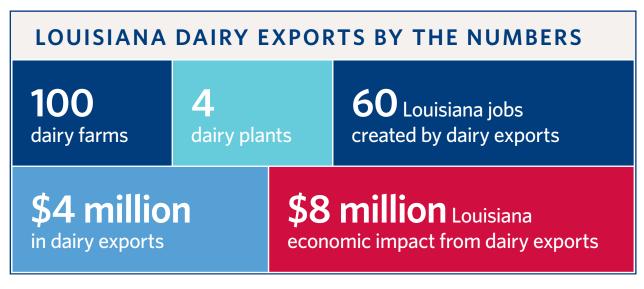




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Louisiana jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



## THE WORLD NEEDS MAINE MILK

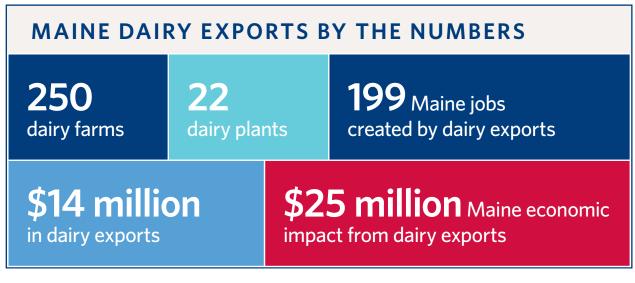




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Maine jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS MARYLAND MILK



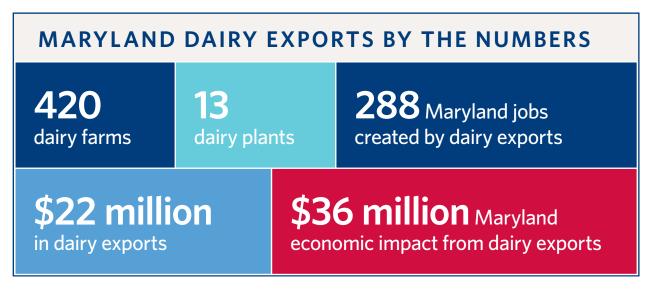
MARYLAND'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Maryland jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



## THE WORLD NEEDS



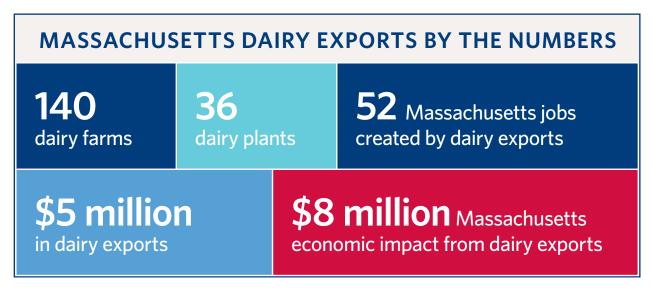
MASSACHUSETTS' ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Massachusetts jobs and lift the state's economy.

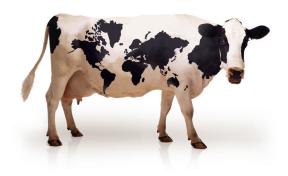


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **MICHIGAN'S ECONOMY NEEDS THE WORLD**





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Michigan jobs and lift the state's economy.

# MICHIGAN DAIRY EXPORTS BY THE NUMBERS1,810<br/>dairy farms51<br/>dairy plants3,954 Michigan jobs<br/>created by dairy exports\$249 million<br/>in dairy exports\$491 million Michigan<br/>conomic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **MINNESOTA'S ECONOMY NEEDS THE WORLD**





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Minnesota jobs and lift the state's economy.

#### MINNESOTA DAIRY EXPORTS BY THE NUMBERS

3,350 dairy farms

32 dairy plants **2,883** Minnesota jobs created by dairy exports

**\$220 million** in dairy exports

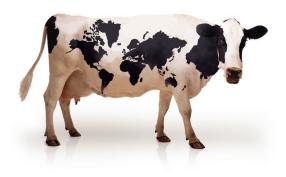
**\$541 million** Minnesota economic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **MISSISSIPPI'S ECONOMY NEEDS THE WORLD**





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Mississippi jobs and lift the state's economy.

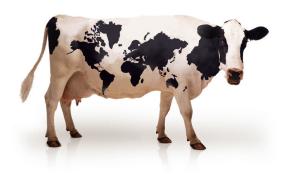


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **MISSOURI'S ECONOMY NEEDS THE WORLD**

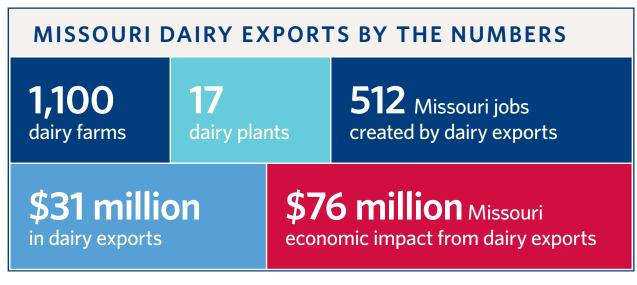




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

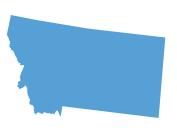
That's good news because dairy exports create Missouri jobs and lift the state's economy.

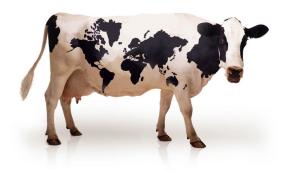


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **MONTANA'S ECONOMY NEEDS THE WORLD**

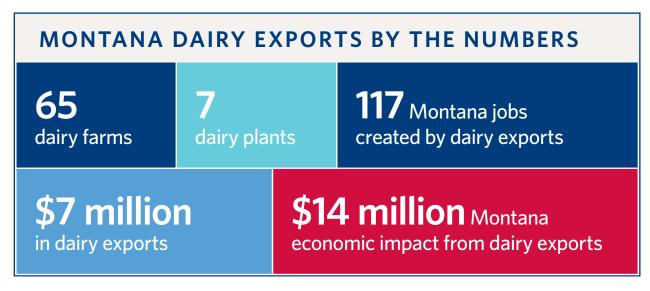




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Montana jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **NEBRASKA MILK**



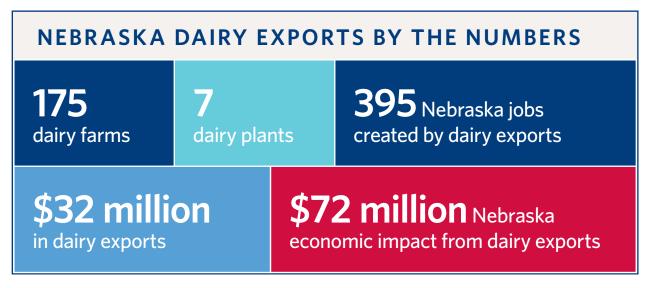
NEBRASKA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Nebraska jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **NEVADA MILK**



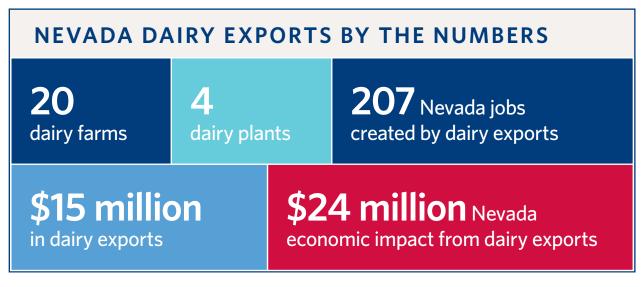
NEVADA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

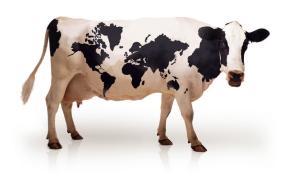
That's good news because dairy exports create Nevada jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



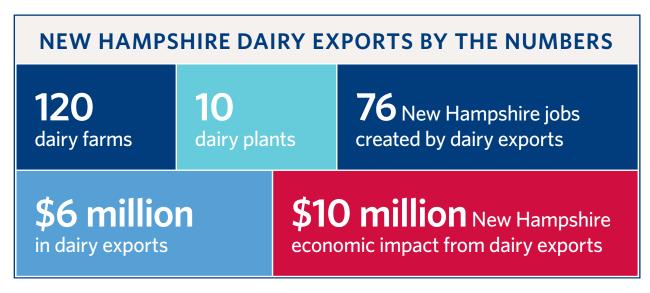
## THE WORLD NEEDS **NEW HAMPSHIRE'S ECONOMY NEEDS THE WORLD**



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create New Hampshire jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS **NEW JERSEY'S ECONOMY NEEDS THE WORLD**

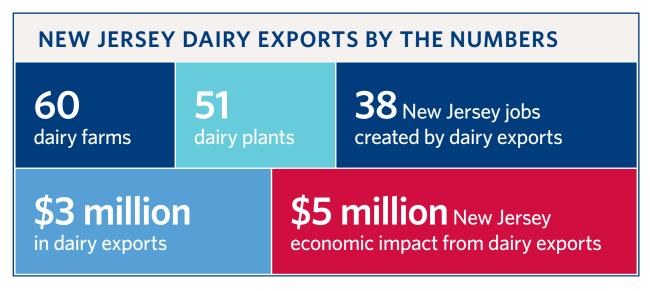




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create New Jersey jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



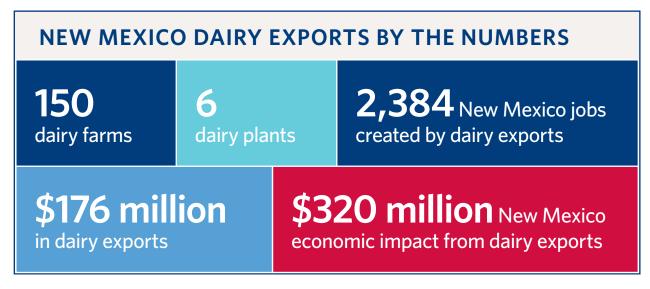
### THE WORLD NEEDS **NEW MEXICO'S ECONOMY NEEDS THE WORLD**



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create New Mexico jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **NEW YORK MILK**



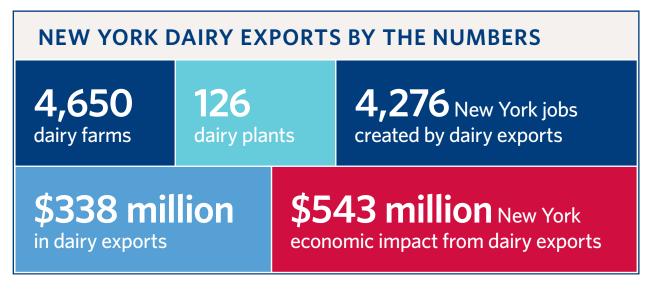
NEW YORK'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create New York jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



## THE WORLD NEEDS

NORTH CAROLINA'S ECONOMY NEEDS THE WORLD



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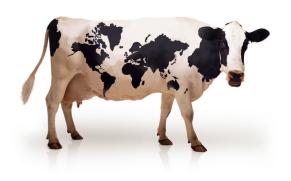
That's good news because dairy exports create North Carolina jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



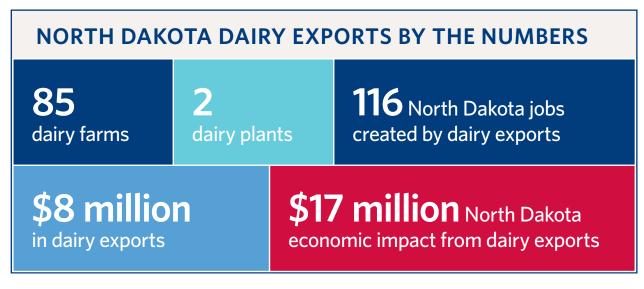
#### THE WORLD NEEDS **NORTH DAKOTA'S ECONOMY NEEDS THE WORLD**



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create North Dakota jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS OHIO MILK



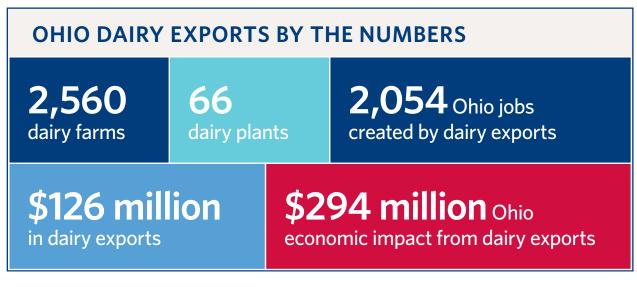
OHIO'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Ohio jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS OKLAHOMA MILK



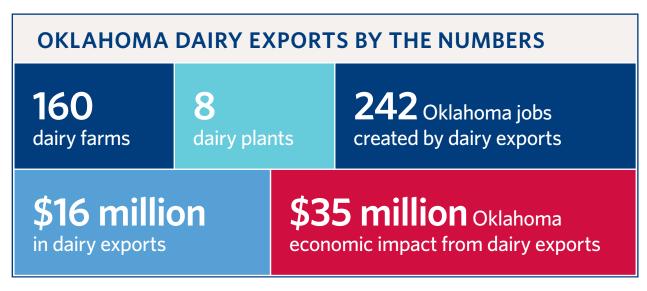
OKLAHOMA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Oklahoma jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS OREGON MILK



#### OREGON'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

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That's good news because dairy exports create Oregon jobs and lift the state's economy.

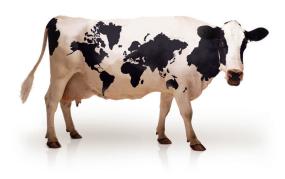


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS PENNSYLVANIA MILK

PENNSYLVANIA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Pennsylvania jobs and lift the state's economy.

# PENNSYLVANIA DAIRY EXPORTS BY THE NUMBERS6,650<br/>dairy farms80<br/>dairy plants3,921 Pennsylvania jobs<br/>created by dairy exports\$247 million<br/>in dairy exports\$512 million Pennsylvania<br/>conomic impact from dairy exports

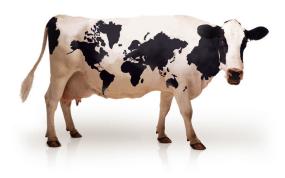
Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS RHODE ISLAND MILK



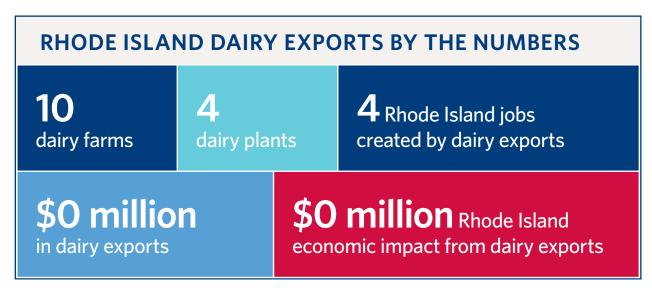
RHODE ISLAND'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Rhode Island jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



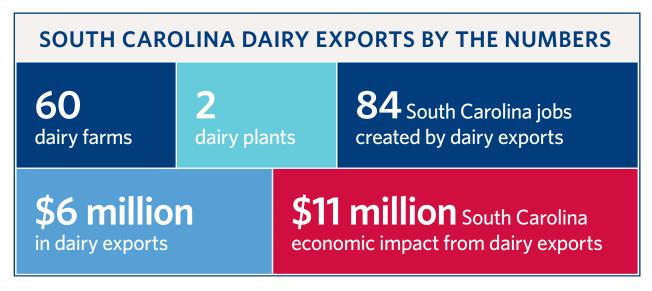
# THE WORLD NEEDS SOUTH CAROLINA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

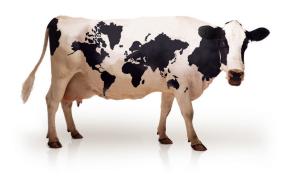
That's good news because dairy exports create South Carolina jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



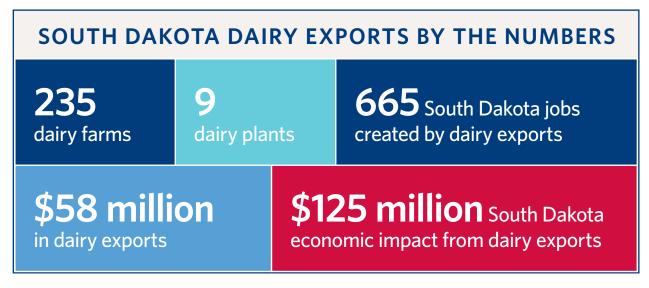
## THE WORLD NEEDS SOUTH DAKOTA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create South Dakota jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **TENNESSEE MILK**

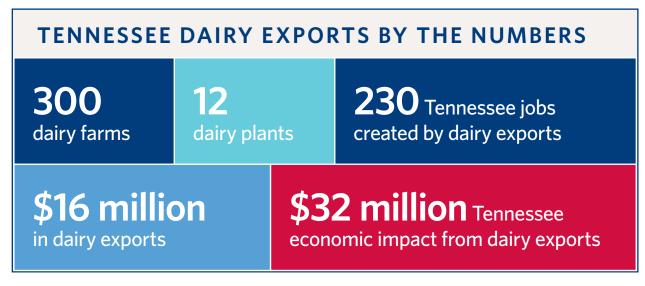
TENNESSEE'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Tennessee jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



# THE WORLD NEEDS **TEXAS' ECONOMY NEEDS THE WORLD**

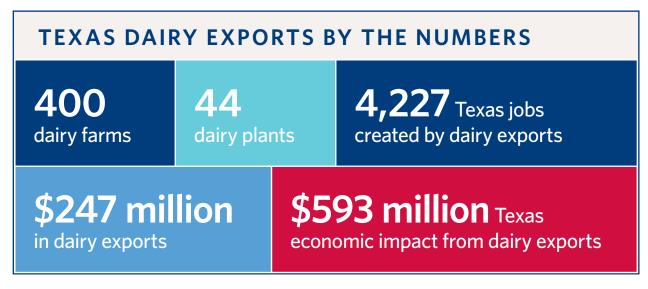




Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

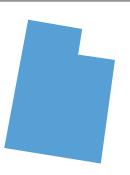
That's good news because dairy exports create Texas jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS **UTAH MILK**



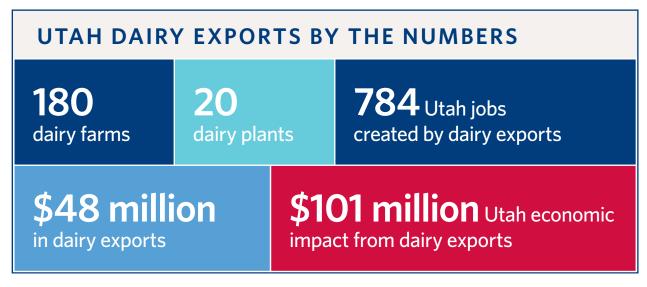
UTAH'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Utah jobs and lift the state's economy.

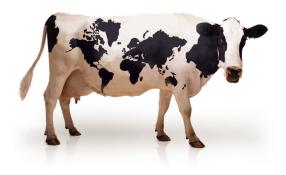


Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



# THE WORLD NEEDS VERMONT'S ECONOMY NEEDS THE WORLD





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Vermont jobs and lift the state's economy.

# VERMONT DAIRY EXPORTS BY THE NUMBERS820<br/>dairy farms34<br/>dairy plants864 Vermont jobs<br/>created by dairy exports\$62 million<br/>in dairy exports\$10 million Vermont<br/>conomic impact from dairy exports

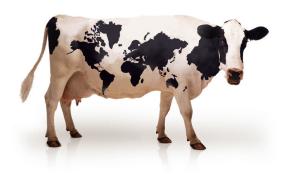
Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



#### THE WORLD NEEDS VIRGINIA MILK



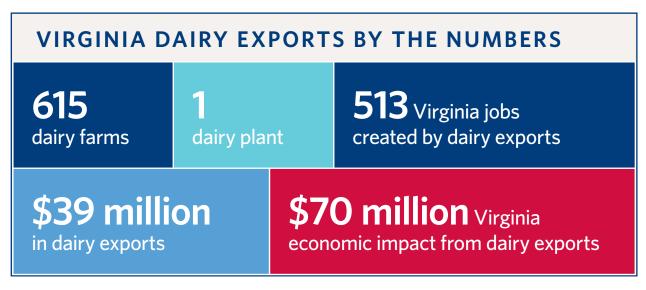
VIRGINIA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Virginia jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS WASHINGTON MILK



WASHINGTON'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Washington jobs and lift the state's economy.

# WASHINGTON DAIRY EXPORTS BY THE NUMBERS480<br/>dairy farms10<br/>dairy plants1,680 Washington jobs<br/>created by dairy exports\$152 million<br/>in dairy exports\$317 million Washington<br/>conomic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS WEST VIRGINIA MILK



WEST VIRGINIA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create West Virginia jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



# THE WORLD NEEDS WISCONSIN'S ECONOMY NEEDS THE WORLD





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Wisconsin jobs and lift the state's economy.

#### WISCONSIN DAIRY EXPORTS BY THE NUMBERS

9,520 dairy farms

203 dairy plants **10,254** Wisconsin jobs created by dairy exports

\$685 million in dairy exports

**\$1.5 billion** Wisconsin economic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.



### THE WORLD NEEDS WYOMING MILK

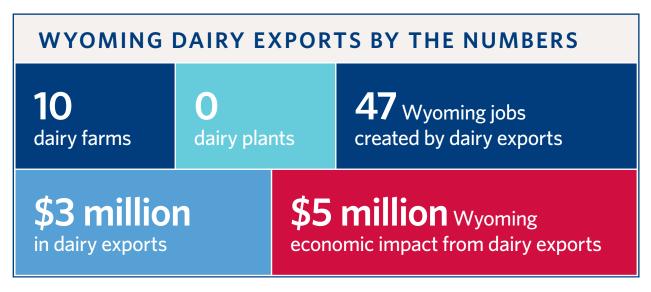
WYOMING'S ECONOMY NEEDS THE WORLD



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Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Wyoming jobs and lift the state's economy.



Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.

