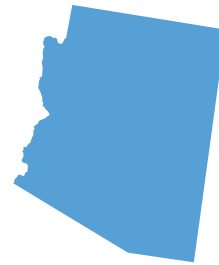


THE WORLD NEEDS ARIZONA MILK

ARIZONA'S ECONOMY NEEDS THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$4.9 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create Arizona jobs and lift the state's economy.

ARIZONA DAIRY EXPORTS BY THE NUMBERS

110
dairy farms

8
dairy plants

1,283 Arizona jobs
created by dairy exports

\$111 million
in dairy exports

\$202 million
economic impact from dairy exports

Sources: U.S. Department of Agriculture, U.S. Department of Commerce, U.S. Dairy Export Council, National Milk Producers Federation. Dairy farms and exports are 2016 data, dairy plants are 2015 data. Jobs and economic impacts are estimated for 2016 exports using formulas from the Bureau of Economic Analysis.