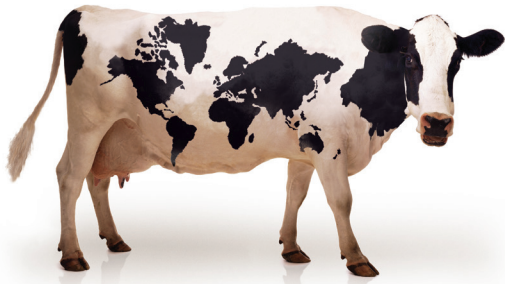


# CALIFORNIA DAIRY WORKS FOR THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to nearly \$5 billion in 2016. Our top five markets are Mexico (\$1.2 billion), Southeast Asia (\$671 million), Canada (\$632 million), China (\$384 million) and South America (\$280 million).

That's good news because dairy exports create California jobs and lift the state's economy.

## CALIFORNIA DAIRY EXPORTS BY THE NUMBERS

**1,390**  
dairy farms

**113**  
dairy plants

**15,193** California jobs  
created by dairy exports

**\$1.35 billion**  
in dairy exports

**\$3.66 billion** California  
economic impact from dairy exports

Sources: Calculations are estimates by the U.S. Dairy Export Council and National Milk Producers Federation based on 2017 data from the U.S. Department of Agriculture and the U.S. Census Bureau. Economic impacts are estimated using multiplier formulas from the U.S. Bureau of Economic Analysis. State job estimates do not include "spillover" jobs generated by exports originating in another state.

**got jobs?**  
Dairy Creates Jobs,  
Exports Create More

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