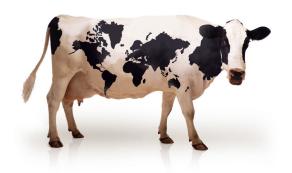
## CALIFORNIA DAIRY WORKS FOR THE WORLD





Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$5.5 billion in 2017. Our top five markets are Mexico (\$1.3 billion), Southeast Asia (\$690 million), Canada (\$636 million), China (\$577 million) and Japan (\$291 million).

That's good news because dairy exports create California jobs and lift the state's economy.

## CALIFORNIA DAIRY EXPORTS BY THE NUMBERS

**1,390** dairy farms

113 dairy plants

**15,193** California jobs created by dairy exports

\$1.35 billion in dairy exports

\$3.66 billion California economic impact from dairy exports

Sources: Calculations are estimates by the U.S. Dairy Export Council and National Milk Producers Federation based on 2017 data from the U.S. Department of Agriculture and the U.S. Census Bureau. Economic impacts are estimated using multiplier formulas from the U.S. Bureau of Economic Analysis. State job estimates do not include "spillover" jobs generated by exports originating in another state.







